المتكاملة
integrated

KUWAIT : 13/11/2025

الكويت في: 2025/11/13

To: Boursa Kuwait Company

Subject: Integrated Holding Co (KSCP) Analyst / investors Conference for Third quarter 2025

With reference to the above subject, and pursuant to the requirements of Boursa Kuwait Rules as per Resolution No.(1) /2018 kindly note that the quarterly Analyst/Investors Conference (Q3/2025) was held through a Live Webcast on Thursday : 13/11/2025 at 2:30 pm local time, and there is no material information has been circulated during the Conference.

Please refer to the attachment for the Presentation of Analyst / investors (Q3/2025).

Yours sincerely,

السادة / شركة بورصة الكويت المحترمين،،

الموضوع : إنعقاد مؤتمر المحللين / المستثمرين للربع الثالث من عام 2025 للشركة المتكاملة القابضة (ش م ك ع)

بالإشارة الى الموضوع أعلاه ، وعملاً بقواعد البورصة الصادرة بموجب القرار رقم (1) لسنة 2018 نحيطكم علماً بأن مؤتمر المحللين / المستثمرين للربع الثالث من عام 2025 قد انعقد في يوم الخميس الموافق 2025/11/13 في تمام الساعة 2:30 ظهراً وفق التوقيت المحلي عن طريق البث المباشر علي الانترنت (webcast) ولم يتم تداول أي معلومات جوهرية خلال المؤتمر.

مرفق طيه العرض التقديمي لمؤتمر المحللين / المستثمرين للربع الثالث لعام 2025.

وتفضلوا بقبول وافر الاحترام ،،،

الشركة المتكاملة القابضة ش.م.ك.ع
Integrated Holding Co. K.S.C.P

Mahmoud Ahmed Abdelhamid
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Integrated Holding Co. KSCP

Analyst Conference

Q3 2025 Results

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IHC Overview

Overview

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- The performance for the third quarter is below the expected target. The main reason being strategic delay in the Customers project implementation schedule and consequently few of the Contractors postponed Equipment orders for approximately 3 to 5 five months. Also, due to slow down in project activities in a certain region, the company has relocated several equipment between the regions. Due to these factors the revenue for the Q3 2025 was lower by 9% compared to Q2 2025. Consequently, the Net Profit for Q3 2025 also dropped by 42% over Q2 2025

- Despite above temporary hiccups, the demand for the equipment rental is promising based on the existing and forth coming projects

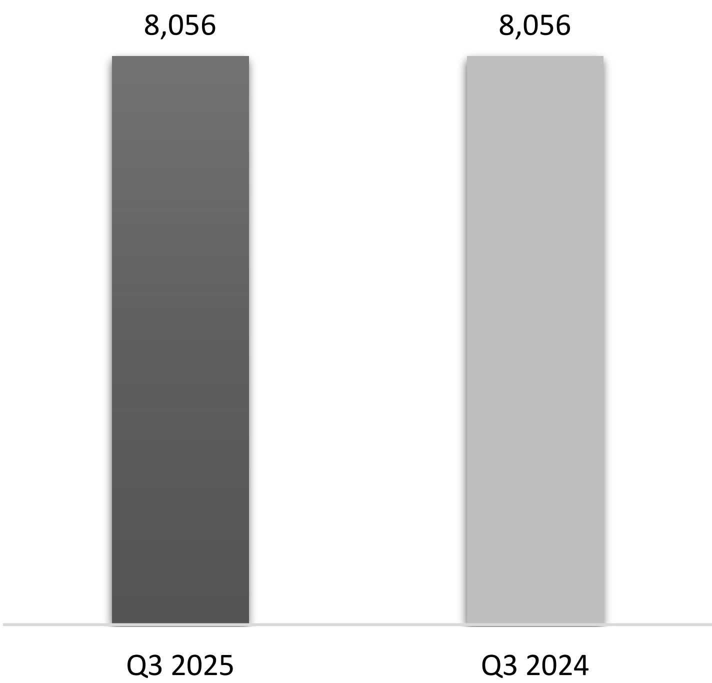
- The Company has set up a business unit in Abu Dhabi where mega projects are in implementation stage and expected with the long-term demand prospects. We expect to start operations at the beginning of the year 2026. This will facilitate to optimize Equipment utilization and growth.

Financial Highlights

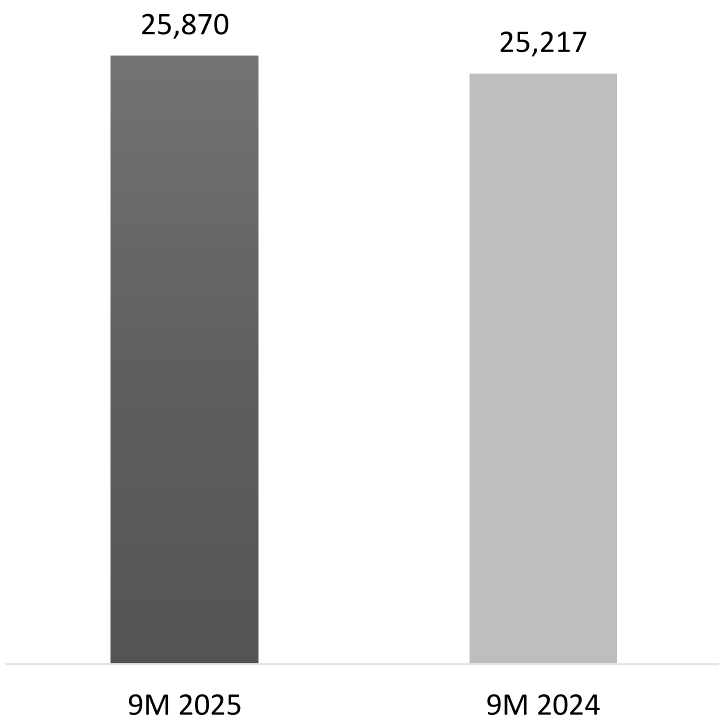
Revenue

- Due to the factors explained earlier, 9 months revenue for 2025, growth is only 3% when compared to the corresponding period of 2024. Q3 2025 revenue is at similar level to Q3 2024.

Q3 Revenue



9 Months Revenue

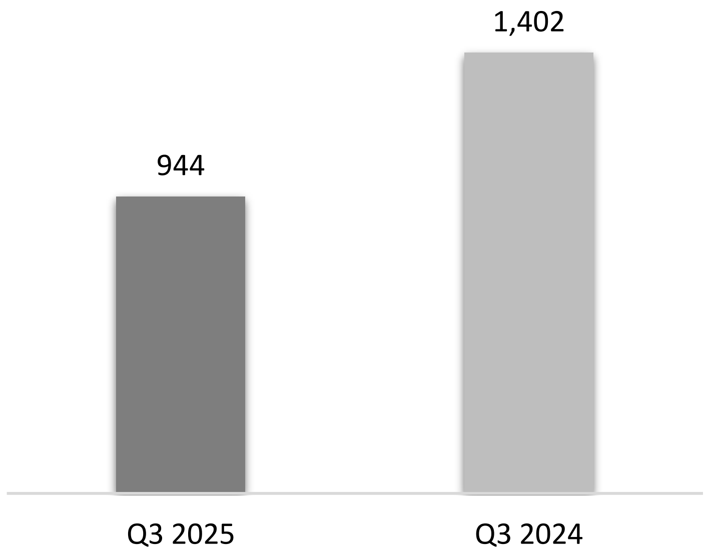


Note: Figures in KWD thousands

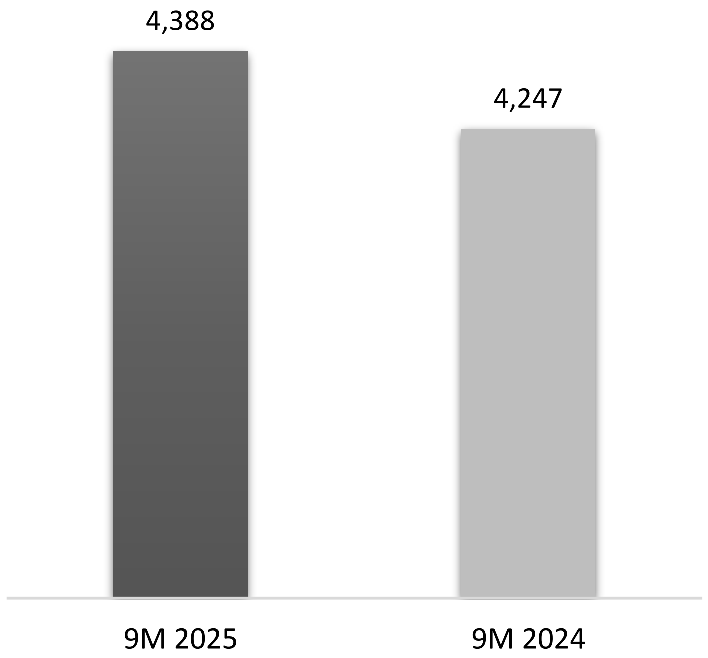
Net Profit

- Net profit for the 9 months of 2025 is with marginal increase of 3.3% over previous year's corresponding period. However, Net profit for Q3 2025 is lower by 32.7% compared to Q3 2024, even though the revenue was at same level, due to the increase in the depreciation by KD 232K, increase in the finance cost by KD 132K and marginal increase in the manpower costs.

Q3 Net Profit



9 Months Net Profit

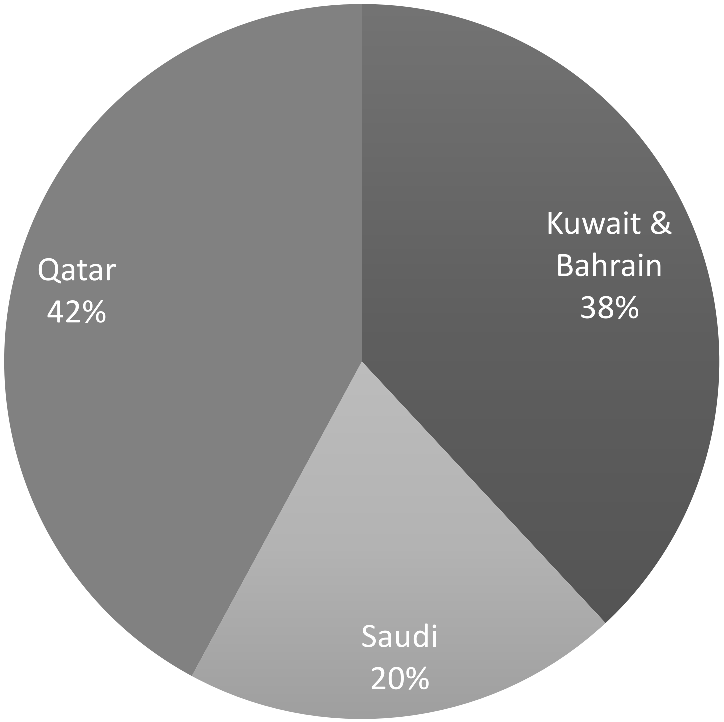


Note: Figures in KWD thousands

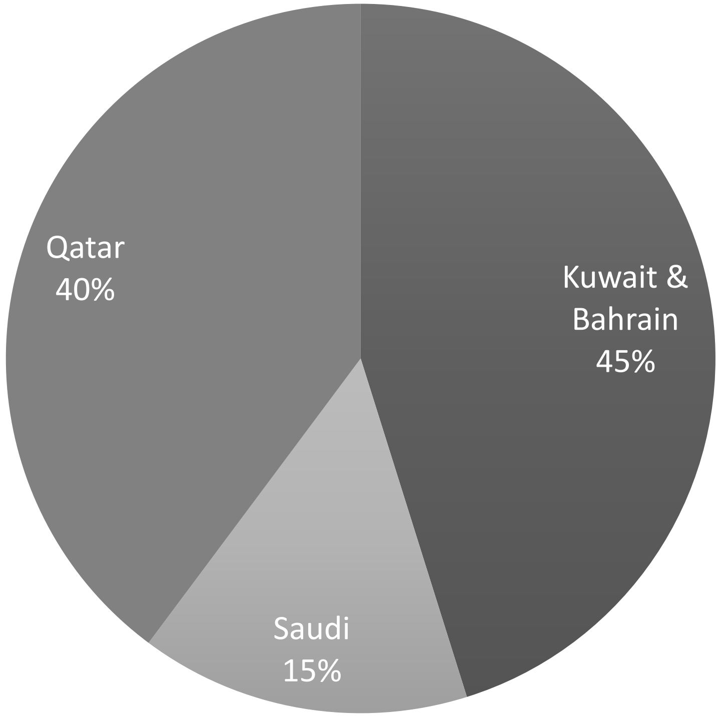
Revenue by Geography

- The revenue from Kuwait region has come down to 38% as the Project in the Bahrain is in the finishing stage. The KSA region maintained its share of 20% of the total revenue. Revenue share from Qatar region is at 42% for 9 months period of 2025.

9 Months 2025

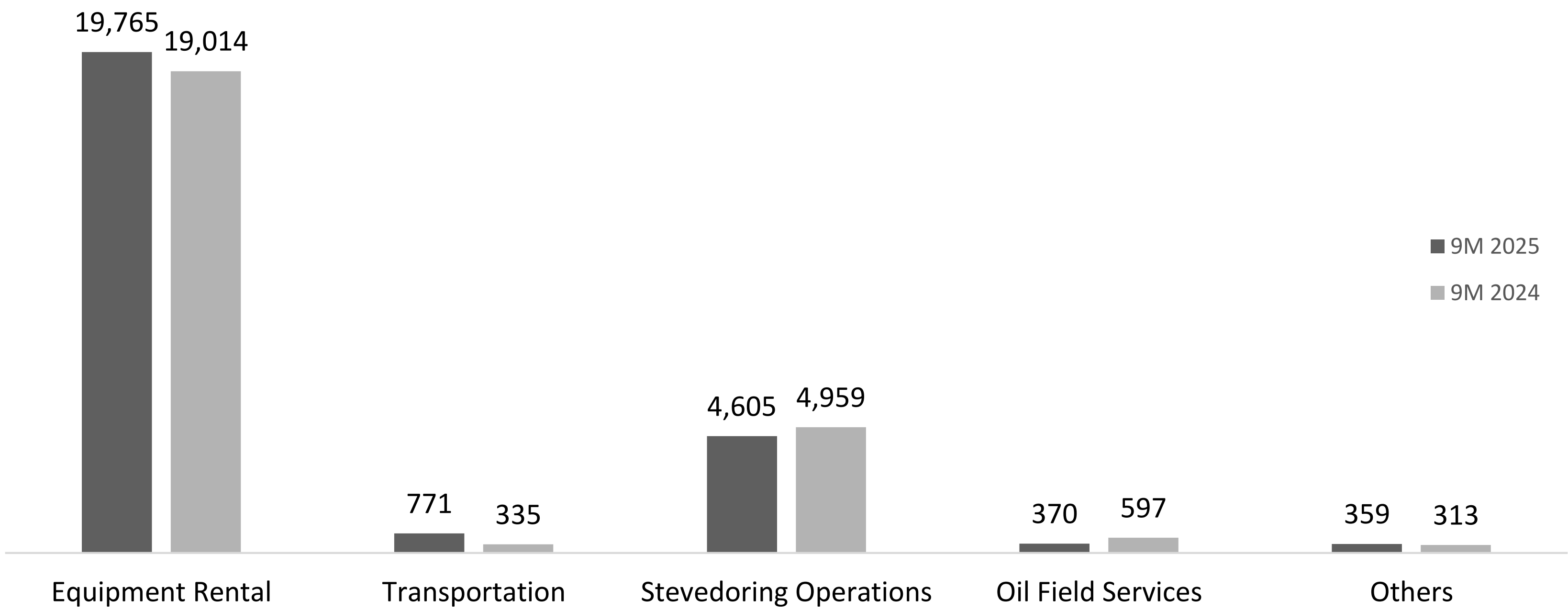


9 Months 2024



Revenue by Segment

Revenue Contribution by Operational Segment



Note: Figures in KWD thousands

Financial Highlights

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Financial Position

	Q3 2025	Q3 2024	Change (%)
Current Assets	21,028	21,572	2.6%
Property & Equipment	89,879	85,397	5.2%
Right-of-use Assets	329	464	(29.1%)
Intangible Assets	712	711	
Deferred Tax Asset	157	296	53%
Total Assets	**112,105**	**108,440**	**3.4%**
Borrowings	38,009	36,253	4.8%
Capex Creditors	4,414		
Trade & Other Liabilities	6,855	9,769	(29.2%)
Lease Liabilities	319	579	(44.9%)
Shareholders' Equity	62,508	61,839	1.1%
Total Equity & Liabilities	**112,105**	**108,440**	**3.4%**

Note: Figures in KWD Thousands

Financial Highlights

Statement of Income

	Quarter 3			9 Months		
	2025	2024	Change %	2025	2024	Change %
Revenue	8,056	8,056		25,870	25,194	2.7%
EBITDA	4,501	4,661	(4.4%)	15,017	14,089	6.6%
Depreciation	(2,943)	(2,711)	8.6%	(8,615)	(8,039)	7.2%
Finance Costs	(549)	(417)	31.7%	(1,583)	(1,373)	15.3%
Net Profit	944	1,402	(32.7%)	4,388	4,247	3.3%
Earnings Per Share (fils)	3.73	5.54	(32.7%)	17.34	16.79	3.3%

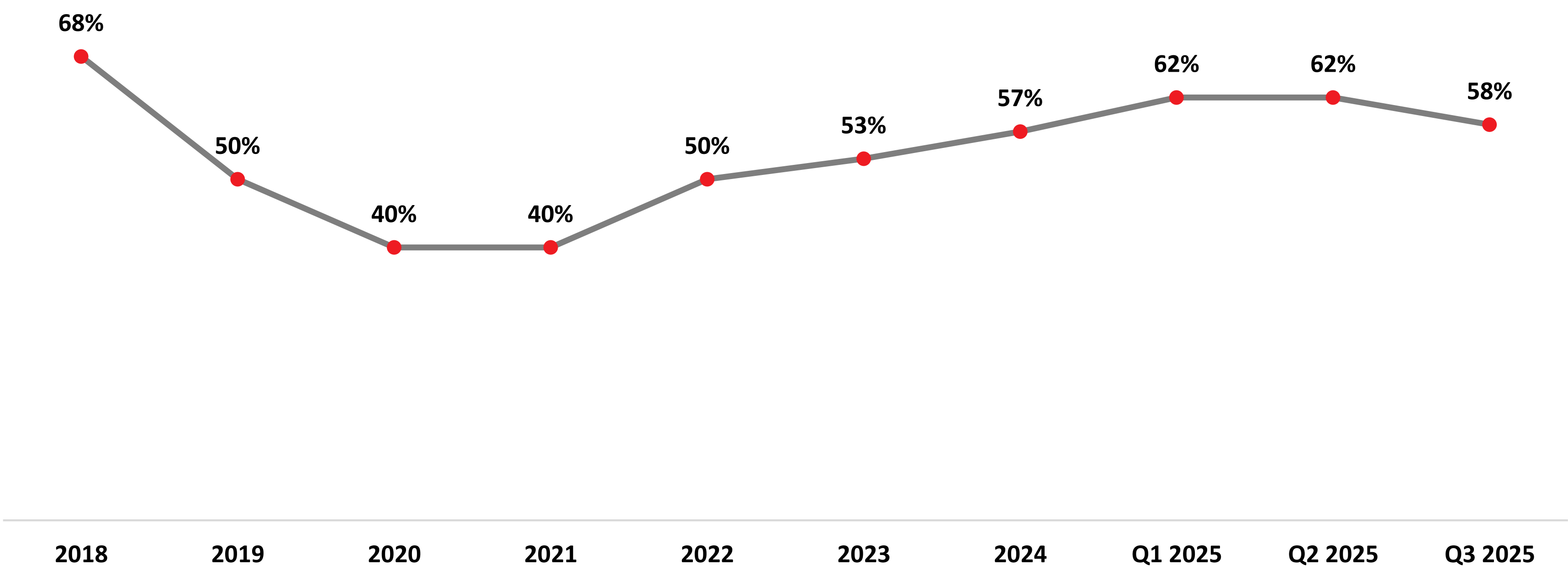
Note: Figures in KWD Thousands

Company Highlights

Equipment Utilization - Cranes

- Cranes contribute 73% of the Total Revenue. During third quarter of 2025 there was a drop in the crane utilization due to the deferment of the equipment orders by the Contractors. This has resulted in a drop in the utilization of cranes to 58%.

Crane Utilization



Capital Expenditure

- Total Capital expenditure for 9 months of 2025 was KD 7.85 million, of which 46% was for the Kuwait region, 35% for the KSA and 19% towards Qatar projects. Approximately 82% of the capital expenditure was towards the procurement of cranes.
- Total Capex for the full year projected is KD 8.2 million. 75% of the projected capital expenditure is through bank debt and deferred credit from the suppliers.

Note: Figures in KWD Thousands

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