

Reference No: 25/T 12/2025

مرجع رقم: 25/ن 2025/12

Kuwait: 17 November 2025

الكويت في : 17 نوفمبر 2025

Dear/Capital Markets Authority

السادة/ هيئه اسواق المال المحترمين المحترمين،،

Dear/Boursa Kuwait Company

السادة / شركة بورصة الكويت

Greetings,

تحية طيبة وبعد،،،

Subject: The convening of the analysts/investors conference for the financial year for Q3 of 2025.

الموضوع: إنعقاد مؤتمر المجللين / المستثمرين لسنه المالية للربع الثالث لعام 2025

In reference to the above, and in the interest of Beyout holding Company (K.S.C.P) to adhering with requirements of article No.

(7-8-1/4) of Boursa Kuwait Rulebook.

The meeting was held today, Sunday, on the date of 16/11/2025, and the minutes of the analysts/investors conference for the Third quarter of 2025.

بالإشارة إلى الموضوع أعلاه، ,و حرصاً من شركة بيوت القابضة (ش.م.ك.ع) على الإلتزام بمتطلبات المادة رقم (7-8-4/1) من كتاب قواعد البورصة،

تم عقد الاجتماع اليوم الاحد الموافق 2025/11/16 و سيتم إرفاق محضر مؤتمر المحللين/ المستثمرين للربع الثالث من السنة المالية

.2025

Attached a supplement form.

Yours sincerely,

مرفق لكم نموذج الافصاح المكمل.

وتفضلوا بقبول فائق الاحترام والتقدير،،،

عبدالرحمن محمد صالح الخنه

نائب رئيس مجلس الاداره والرئيس التنفيذي

ملحق رقم (12) نموذج الإفصاح المكمل

نموذج الإفصاح المكمل Supplementary Disclosure

Date	Name of listed company	اسم الشركه المدرجه	التاريخ
17 Nov 2025	Beyout holding Company (K.S.C.P)	مبر 2025 شركه بيوت القابضة (ش.م.ك.ع)	17 نوف
Disclosure title		الافصاح	عنوان
Supplementary Disclosure Analysts Conference Meeting		افصاح مكمل إنعقاد اجتماع مؤتمر المحللين	
Date of Previous Disclosure		لافصاح السابق	تاريخ اا
11 Nov 2025		11 نوفمبر 2025	
Developments that occurred to the disclosure		ِ الحاصل على الافصاح	التطور
Beyout holding Company(K.S.C.P) held the analysts /		شركه بيوت القابضة (ش.م.ك.ع) بعقد مؤتمر	
investor conference for the third quartet financial for year 2025, that end on 30 September 2025, where it was held via (Webex) on Sunday 16 November 2025 at 2:00 pm (local time), there was no material information discussed during the conference. The financial effect of the occurring developments		المحللين/ المستثمرين للربع الثالث المنتهي في 30 سبتمبر 2025 حيث تم عقد المؤتمر عن طريق البث المباشر عبر شبكة الانترنت (Webex) يوم الاحد الموافق 16 نوفمبر 2025 في تمام الساعه 2:00 بعد الظهر بالتوقيت المحلي لدولة الكويت، ولم يتم الإفصاح عن اي معلومات جوهرية جديدة غير متاحة للمتعاملين خلال المؤتمر.	
No financial impact		د اثر مالي على المركز المالي للشركة	لا يوجد

يتحمل من أصدر هذا الإفصاح كامل المسؤولية عن صحة المعلومات الواردة فيه ودقتها و اكتمالها، وبقر بأنه بذل عناية الشخص الحربص في تجنب أية معلومات مضللة أو خاطئة أو ناقصة، وذلك دون أدني مسؤولية على كل من هيئة أسواق المال وبورصة الكويت للأوراق المالية بشأن محتويات هذا الإفصاح، وبما ينفي عنهما المسؤولية عن أية أضرار قد تلحق بأي شخص جراء نشر هذا الإفصاح أو السماح بنشره عن طريق أنظمتهما الالكترونية أو موقعهما الالكتروني، أو نثيجة استخدام هذا الإفصاح بأي طريقة أخرى.



Investor Presentation



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WE ARE

BEYOUT Holding is a regional pioneer in providing comprehensive human resources and project lifecycle support, complemented by real estate services. In June 2024, Beyout Holding was listed in the region. Since our incorporation in 2006, we have managed a portfolio of rapidly growing companies and diversified into complementary service industries across the MENA region.

KRH, the HR arm of Beyout, provides integrated HR solutions and life support services to various clients in Kuwait. Today KRH is recognized as a well-founded, sustainable, and legal partner to businesses within the region. As industries evolved, KRH was agile in gaining a deep understanding of its clients' changing needs and reforming its strategies to address new challenges.

REH provides specialized real estate services of high quality and efficiency. Services provided are focused on managing facilities including residential and commercial properties, and BOT projects. REH has also developed specialized plans and programs, to support tenants and customers through the "The 24/7 Program". The 24/7 Program provides round-the-clock solutions in facility management, maintenance activities, and customer service. The company has achieved great success, not only by providing Real Estate Solutions, but also by applying innovative development concepts in the real estate market, to contribute to the economic development in the State of Kuwait.

YOUR DESTINATION FOR BUILDING DREAMS, CRAFTING HOMES

Project Overview

Beyout Plus encompasses a substantial 250,000 m which offers a unique opportunity to create a world-class commerce facility blending retail and warehouse elements. Beyout Plus prioritizes international logistics best practices while incorporating local context, culture, and traditions. Distinguished by attractive indoor and outdoor spaces, the project stands out in Kuwait and the global marketplace, emphasizing comfort and manageability.

Planned to serve new homeowners,
Beyout Plus enhances the customer
experience by providing a diverse range
of products, from accessories to home
furnishes, building materials to machines
and engineering services. Serving as a
centralized hub for customer needs,
Beyout Plus facilitates the selection,
comparison, sourcing, and potential
grouping of purchases, streamlining the
construction journey for new
homeowners.

Key Features

N PRIME LOCATION

Our prime location serves both residents of Al Mutlaa City and a broader audience across Kuwait. Beyout Plus is a one stop destination strategically positioned, offers a comprehensive solution for all home furnishing needs.

DIVERSE RETAIL SPACES

Beyout Plus offers diverse retail spaces, tailored to meet the specific needs of your business. Whether you envision an intimate boutique or an expansive showroom, our varied space sizes offer flexibility. Additionally, our fully-equipped spaces provide seamless maintenance services, including reliable water and electricity, empowering you to effortlessly bring your vision to life within your chosen space.

SMART BUILDING-ECO-FRIENDLY

Beyout Plus is thoughtfully designed to be both smart and eco-friendly, ensuring a harmonious blend of innovation and sustainability. This commitment not only reflects our values but also creates a unique and appealing space for businesses.

PARKING SPACE

At Beyout Plus, our outdoor and multilevel indoor parking areas are designed to accommodate a substantial number of cars, ensuring convenience from the moment you arrive, providing ease and accessibility.

Leasing Opportunities

- Retail
- Showrooms
- Offices
- 3PL (Third Party Solutions)
- Open Yard
- Restaurants







ABOUT BEYOUT PLUS

Beyout Plus is

an innovative hub dedicated to the art of home. Located in the Al-Mutlaa area, Beyout Plus was conceived to meet the evolving demands of residents, designers, and businesses in Kuwait's burgeoning new residential city. A modern retail center that integrates retail and warehouse spaces, Beyout Plus offers a seamless and sophisticated shopping journey, and caters to home furnishings and building materials. Its curated selection of global and regional brands ensures a comprehensive experience for both large-scale and detail-oriented purchases, making it a central destination for design professionals and homeowners alike. Beyout Plus reflects a forward-thinking approach to retail, where functionality meets design excellence.

Spanning an impressive 250,000 square meters and connected by a major highway, Beyout Plus is strategically divided into four quadrants to maximize efficiency and convenience. The quadrants feature a gross leasable area (GLA) of 120,000 square meters dedicated to showrooms, retail, and logistics. Additionally, the development offers 30,000 square meters of open yard storage, staff accommodations for over 750 employees, and a multi-floor car park capable of hosting more than 2,250 vehicles. Complementing the retail spaces, there is also 4,000 square meters of workspaces designed to foster creativity and productivity.











250,000 m2 Total development

120.000 m2 Gross leasable area (GLA)

30,000 m2 Storage

Over 750 **Employees** On-site workforce

4,000 m2 Creative and productive workspaces

Beyout Plus is further enhanced by two intersecting interior boulevards, naturally lit and bustling with activity, which serve as central arteries guiding shoppers to each tenant space. This thoughtful organization ensures that every tenant has convenient access to logistical support while optimizing the overall customer experience. Beyout Plus represents a harmonious blend of convenience, and innovation, positioning itself as a pioneering retail and design destination in Kuwait.



■ OUR LOCATION

Strategically located in Al-Mutlaa, 40 kilometers from the heart of Kuwait City, Beyout Plus sits at the epicenter of one of the country's most exciting urban developments. As Al-Mutlaa emerges as Kuwait's largest mixed-use project, Beyout Plus is perfectly positioned to serve the growing population and the influx of design needs that will accompany this new residential hub, Its accessibility to both local residents and those traveling from neighboring areas ensures that Beyout Plus is not just a shopping district, but a regional design landmark, poised to influence the future of Kuwaiti retail and design.

MISSION

To provide a dynamic and seamless retail experience that redefines the standard for home furnishings and building materials in Kuwait. At Beyout Plus, we aspire to create a vibrant hub centered around the art of home, integrating convenience, quality, and innovation. Our carefully curated selection of global and regional brands serves both professionals and residents, offering a destination where design inspiration seamlessly meets functionality. By simplifying the shopping journey and fostering a space that nurtures creativity, practicality, and community connection, we aim to shape an environment that inspires and supports growth for all.

VISION

To become the foremost destination for home and design in Kuwait, internationally acclaimed for our innovative retail approach and unwavering commitment to enhancing the consumer experience. Beyout Plus aims to be a trusted hub for comprehensive home solutions, redefining how people shop for their living spaces. By setting a new benchmark for excellence in retail and design services, we aspire to establish Beyout Plus as a transformative brand that resonates across the region and beyond.



AT A GLANCE

Prime Location

Situated within the flourishing Al-Mutlaa area, Beyout Plus benefits from its exceptional accessibility in this rapidly growing residential and commercial area.



Curated Offerings

A thoughtfully selected blend of international and local brands, along with diverse dining and entertainment options, caters to a wide range of tastes and preferences for every visitor.



Community Engagement

Beyout Plus is deeply committed to fostering community connections by actively participating in and supporting local initiatives, promoting a sense of belonging and loyalty among all who visit.



State-of-the-Art Amenities

From advanced facilities to spacious parking, comfortable seating areas, and complimentary Wi-Fi, Beyout Plus is designed to offer a seamless and elevated shopping experience.



Family-Centric Environment

We pride ourselves on creating a welcoming space for families, featuring dedicated children's play areas, tailored family events, and convenient services like stroller valet.







■ A HYBRID RETAIL EXPERIENCE

Located in Kuwait's Northern territory, Beyout Plus offers the most advanced and comprehensive destination for home solutions, embodying the principles of quality, value, artistry, and exceptional service.

- Cutting-Edge Retail and Omnichannel Experience: Beyout Plus seamlessly integrates omnichannel retail and highly efficient logistics spaces, ensuring a streamlined experience for both retailers and customers.
- Vibrant Urban Environment: The design maximizes natural light and creates lively spaces where intersecting streets foster community gathering, marketing, and cultural events, encouraging mobility and healthier lifestyles.
- Optimized Flow: Easily accessible via the main road, the development offers on-grade parking leading directly to the retail hub, enhancing customer convenience.
- Sustainability Focus: With a commitment to minimizing energy consumption, the project employs innovative passive energy practices, significantly reducing its overall carbon footprint.
- World-Class Facility: Drawing on international best practices in logistics and retail, Beyout Plus merges global expertise with local culture and traditions, creating a dynamic and future-ready retail and warehouse destination.



Beyout Plus Construction Update

بنیوت P L U S

- Construction progress of 28.87% compared to 26.42% planned.
- Expected launch date is Q1 2027.
- Beyout Plus is seeing strong leasing momentum, with 23 anchor tenants actively engaged in the pipeline.
- Signed contracts to date cover 14% of the total leasable area equivalent to 20,300 sqm, reflecting early market confidence and brand demand ahead of launch.









Key Features

- Year to Q3'25 revenue grew by 6.9%, reaching KWD 63.3 million.
- Revenue from regional offices demonstrated strong growth of 89.6%, increasing from KWD 3.3 million in 9M 2024 to KWD 6.2 million in 9M 2025.
- Net profit reached KWD 9.2 million.
- Total won contracts have doubled year-on-year, reaching KWD 80.5 million as of Q3 2025, reflecting enhanced commercial execution and strategic focus across core and international markets.
- Regional revenue increased from 6.3% to 11.1%.
- non-USG revenue increased from 41.5% to 47.4%.
- The UAE manpower license has proven a strategic breakthrough.
 - Unlocking over KD 10M in pipeline value
 - Fuelling a 110% YTD revenue growth, from KD 296K in Q3'24 to KD 622K in Q3'25.
 - Operational scale doubled, with headcount rising from 173 to 341

кD 63.3м YTD Q3'25 Revenue

кD 17м **YTD Q3'25 GP**

кD 9.2м **YTD Q3'25 NP**



Pipeline

KRH

Robust Qualified Pipeline Supports Future Growth

QUALIFIED PIPELINE COMPOSITION BASED ON MARKET (WITH A HIT RATE OF 38%)



2025 Momentum Accelerates; Contract Wins Double YOY

Total Won Contracts doubled in YTD Q3 2025 versus full year 2024 Total Won Contracts doubled in YTD Q3 2025 versus full year 2024, increasing from KWD 40.4

M to KWD 80.5 M, a clear indicator of accelerated growth and stronger commercial traction.

Sustained Growth Trajectory

YTD Q3 results highlight a consistent and accelerating growth curve, fuelled by robust execution, market credibility, and a sharpened focus on high-impact sectors.

Strategic Wins Across Markets

- 23M KWD secured from US Government contracts, reinforcing our international credibility.
- **54 M KWD** from local government projects, reflecting strong domestic positioning this healthy balance underscores our diversified and resilient portfolio strategy.

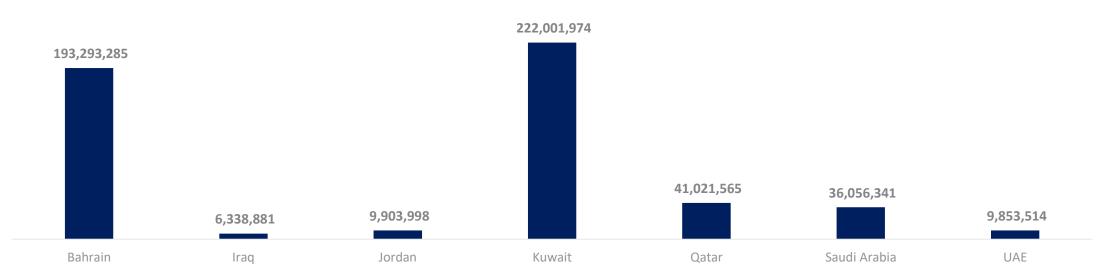
Growth Focused

 The balanced contribution from both domestic and US Government segments demonstrates the strength of our diversified revenue streams and supports sustainable long-term growth.



Countries Qualified Pipeline until YTD Q3'25





- Momentum in Emerging Markets: Jordan and Iraq continue to show steady pipeline development, reflecting early traction in strategic emerging markets and laying the groundwork for future growth.
- Bahrain Pipeline Surge Normalizing for One-off Impact: Pipeline stands at nearly KWD 193 M, driven primarily by a single high-value project worth KWD 180 M. Adjusting for this, Bahrain's underlying pipeline is broadly aligned with regional peers, highlighting a more balanced competitive position.
- Saudi Arabia Quietly Gaining Ground: With a pipeline of KWD 36 M, Saudi Arabia ranks third overall, when Bahrain's one-off is normalized, underscoring its emergence as a strategic growth market with increasing deal visibility.
- **Kuwait Consistent Performance Anchor:** Kuwait remains the largest single pipeline contributor with KWD 222 M, reaffirming its role as Beyout's core market and demonstrating continued market leadership and reliable opportunity flow.
- Qatar & UAE —Markets Showing Positive Momentum: Qatar maintains a healthy KWD 41 M pipeline, while the UAE shows uplift to nearly KWD 10 M, supported by recent manpower license acquisitions that strengthen eligibility for upcoming bids.



PIPELINE

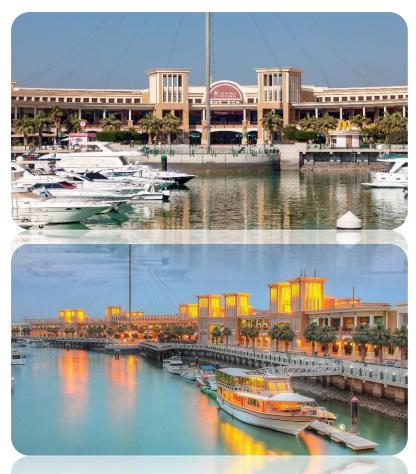
REH

Public Private Partnership Project: Souq Sharq

• **REH** is bidding to acquire development and operation rights for Souq Sharq, a prime waterfront asset positioned to become a national tourism and lifestyle destination.

Investment Highlights:

- Exceptional waterfront real estate in a prime location
- Repositioning strategy to create a premium mixed-use destination
- 15-year right to operate under a usufruct agreement
- Infrastructure renewal and tech-driven management systems



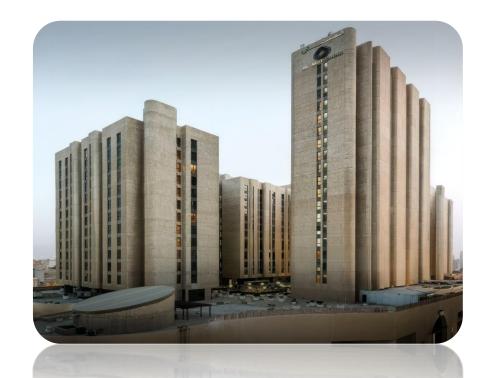
A rare opportunity to lead a transformational coastal redevelopment with strong tourism, retail, and lifestyle potential — supporting Kuwait's urban development vision

Public Private Partnership Project: Al-Muthanna Complex

REH is actively pursuing a Public-Private Partnership opportunity through a competitive bid for the Al-Muthanna Complex — a landmark commercial property in Kuwait's city center.

Investment Highlights:

- Strategic location with high footfall and commercial potential
- Full-scale redevelopment to reposition the asset through modernization and technical upgrades
- 15-year usufruct term offering long-term revenue stability
- Unlocking value through space optimization and enhanced tenant mix



A high-visibility asset with immediate upside through renovation, rebranding, and strong demand — aligned with our strategy for sustainable urban revitalization.





EXECUTIVE MANAGEMENT

Board & Executive Management

BOARD OF DIRECTORS

Eyad Ali Jasim Al Faalah

Chairman

Abdulrahman Al Khannah

Vice Chairman & Group CEO

Ibrahim Abdullah Al Khuzam

Board Member

Essam Eissa Abdulrahman Alasousi

Board Member

Saleh Mohammad Saleh Al Khannah

Board Member

Eisa A S Alweggian

Board Member

EXECUTIVE MANAGEMENT

Abdulrahman Al Khannah

Group CEO – Beyout Holding

Ahmed Shawki

Group CFO – Beyout Holding

Mohammad E.AlMuaili

CEO - KRH

Ali Al Kulaib

CEO - REH

Q3 2025

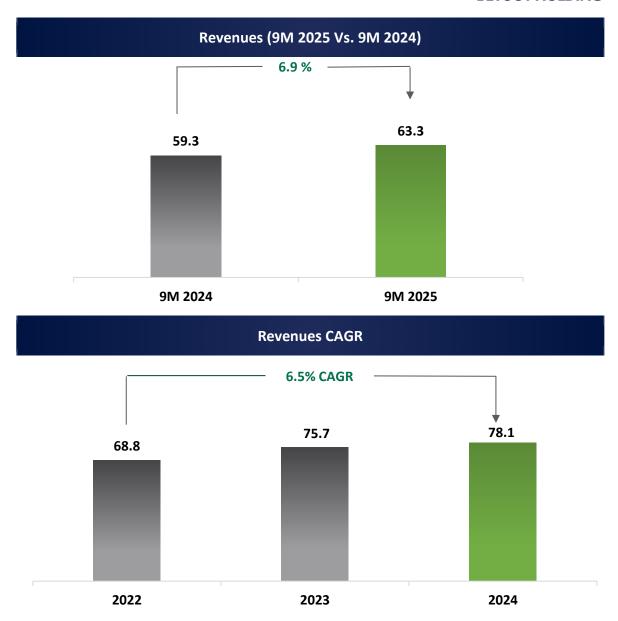
FINANCIAL PERFORMANCE

Key Highlights: Income Statement

BEYOUT HOLDING

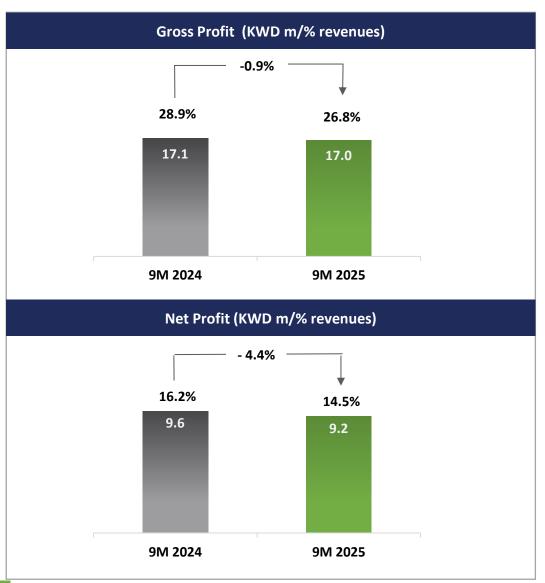
Financial Performance - 9M 2025

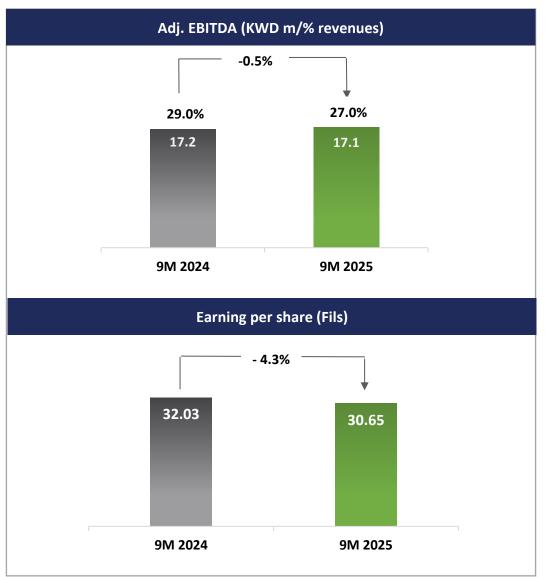
- Total revenue for 9M 2025 increased by 6.9% compared to 9M 2024, reaching KWD 63.3 million.
- The Human Resources segment generated approximately 88.8% of the total consolidated revenue, while The Real Estate segment contributed 11.2%.
- Earnings per Share (EPS) for 9M 2025 declined by 4.3%, reaching 30.65 Fils
- The CAGR of 6.5% reflects a consistent growth in revenue, demonstrating the company's ability to expand its top line effectively over the past three years.



Key Highlights: Income Statement

BEYOUT HOLDING





Key Highlights: Balance Sheet

BEYOUT HOLDING



Q3 2025 RESULT! 16 Nov 2025

THANK YOU

