



Beyout **بيوت**
HOLDING **الفايضة**

<p>Reference No: 07/T12/2026</p> <p>Kuwait: 19 May 2026</p> <p>Dear/ Capital Markets Authority</p> <p>Dear/ Boursa Kuwait Company</p> <p>Greetings,</p> <p>Subject: convening the Analysts / Investors Conference for the First Quarter of the Financial Year 2026</p> <p>With reference to the above subject, and in line with Beyout Holding Company K.S.C.P.'s commitment to comply with the requirements of Article (7-8-1/4) of the Boursa Kuwait Rulebook,</p> <p>The meeting was held today, Monday, 18/05/2026, for the first quarter of the fiscal year 2026.</p> <p>Attached a supplement form.</p> <p>Yours sincerely,</p>	<p>مرجع رقم: 07/ن 2026/12</p> <p>الكويت في : 19 مايو 2026</p> <p>السادة/ هيئته اسواق المال المحترمين</p> <p>السادة / شركة بورصة الكويت المحترمين،، تحية طيبة وبعد،،،</p> <p>الموضوع: انعقاد مؤتمر المحللين / المستثمرين للربع الأول للسنة المالية 2026</p> <p>بالإشارة إلى الموضوع أعلاه، وحرصاً من شركة بيوت القابضة (ش.م.ك.ع) على الالتزام بمتطلبات المادة رقم (7-8-1/4) من كتاب قواعد البورصة،</p> <p>تم عقد الاجتماع اليوم الاثنين الموافق 2026/05/18 للربع الأول للسنة المالية 2026</p> <p>مرفق لكم نموذج الافصاح المكمل. وتفضلوا بقبول فائق الاحترام والتقدير،</p>
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عبد الرحمن محمد صالح الخنه

نائب رئيس مجلس الإدارة والرئيس التنفيذي

نموذج الإفصاح المكمل
Supplementary Disclosure

Date	Name of listed company	اسم الشركة المدرجة	التاريخ
19 May 2026	Beyout holding Company (K.S.C.P)	شركة بيوت القابضة (ش.م.ك.ع)	19 مايو 2026
Disclosure title		عنوان الإفصاح	
Supplementary Disclosure convening the Analysts / Investors Conference for the First Quarter of the Financial Year 2026 .		إفصاح مكمل انعقاد اجتماع مؤتمر المحللين للربع الأول للسنة المالية 2026 .	
Date of Previous Disclosure		تاريخ الإفصاح السابق	
14May 2026		14 مايو 2026	
Developments that occurred to the disclosure		التطور الحاصل على الإفصاح	
We Beyout Holding Company (K.C.C.P) convening the Analysts / Investors Conference for the First Quarter of the Financial Year 2026, whereby the conference was held through live webcast via the Internet (Webex) on Monday, 18 May 2026, at 1:00 PM Kuwait local time, and no new material information unavailable to the market participants was disclosed during the conference.		يسر شركة بيوت القابضة (ش.م.ك.ع) انه تم انعقاد مؤتمر المحللين للربع الأول للسنة المالية 2026، حيث تم عقد المؤتمر عن طريق البث المباشر عبر شبكة الانترنت (Webex) يوم الاثنين الموافق 18 مايو 2026 في تمام الساعة 1:00 بعد الظهر بالتوقيت المحلي لدولة الكويت ، ولم يتم الإفصاح عن اي معلومات جوهرية جديدة غير متاحة للمتعاملين خلال المؤتمر.	
The financial effect of the occurring developments		الاثار المالي للتطور	
No financial impact		لا يوجد اثر مالي على المركز المالي للشركة	

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Investor Presentation

Q1 2026
RESULTS

18 MAY 2026

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BEYOUT HOLDING

CONTENT

- 04 WHO WE ARE
- 11 KEY HIGHLIGHTS
- 19 Q1, 2026 FINANCIAL PERFORMANCE

WHO WE ARE

BEYOUT Holding is a regional pioneer in providing comprehensive human resources and project lifecycle support, complemented by real estate services. In June 2024, Beyout Holding was listed in the region. Since our incorporation in 2006, we have managed a portfolio of rapidly growing companies and diversified into complementary service industries across the MENA region.

KRH, the HR arm of Beyout, provides integrated HR solutions and life support services to various clients in Kuwait. Today KRH is recognized as a well-founded, sustainable, and legal partner to businesses within the region. As industries evolved, KRH was agile in gaining a deep understanding of its clients' changing needs and reforming its strategies to address new challenges.

REH provides specialized real estate services of high quality and efficiency. Services provided are focused on managing facilities including residential and commercial properties, and BOT projects. REH has also developed specialized plans and programs, to support tenants and customers through the "The 24/7 Program". The 24/7 Program provides round-the-clock solutions in facility management, maintenance activities, and customer service. The company has achieved great success, not only by providing Real Estate Solutions, but also by applying innovative development concepts in the real estate market, to contribute to the economic development in the State of Kuwait.

YOUR DESTINATION FOR BUILDING DREAMS, CRAFTING HOMES

Project Overview

Beyout Plus encompasses a substantial 250,000 m which offers a unique opportunity to create a world-class commerce facility blending retail and warehouse elements. Beyout Plus prioritizes international logistics best practices while incorporating local context, culture, and traditions. Distinguished by attractive indoor and outdoor spaces, the project stands out in Kuwait and the global marketplace, emphasizing comfort and manageability.

Planned to serve new homeowners, Beyout Plus enhances the customer experience by providing a diverse range of products, from accessories to home furnishes, building materials to machines and engineering services. Serving as a centralized hub for customer needs, Beyout Plus facilitates the selection, comparison, sourcing, and potential grouping of purchases, streamlining the construction journey for new homeowners.

Key Features

- **PRIME LOCATION**
Our prime location serves both residents of Al Mutlaa City and a broader audience across Kuwait. Beyout Plus is a one stop destination strategically positioned, offers a comprehensive solution for all home furnishing needs.
- **DIVERSE RETAIL SPACES**
Beyout Plus offers diverse retail spaces, tailored to meet the specific needs of your business. Whether you envision an intimate boutique or an expansive showroom, our varied space sizes offer flexibility. Additionally, our fully-equipped spaces provide seamless maintenance services, including reliable water and electricity, empowering you to effortlessly bring your vision to life within your chosen space.
- **SMART BUILDING–ECO–FRIENDLY**
Beyout Plus is thoughtfully designed to be both smart and eco-friendly, ensuring a harmonious blend of innovation and sustainability. This commitment not only reflects our values but also creates a unique and appealing space for businesses.
- **PARKING SPACE**
At Beyout Plus, our outdoor and multilevel indoor parking areas are designed to accommodate a substantial number of cars, ensuring convenience from the moment you arrive, providing ease and accessibility.

Leasing Opportunities

- Retail
- Showrooms
- Offices
- 3PL (Third Party Solutions)
- Open Yard
- Restaurants



ABOUT BEYOUT PLUS

Beyout Plus is

an innovative hub dedicated to the art of home. Located in the Al-Mutlaa area, Beyout Plus was conceived to meet the evolving demands of residents, designers, and businesses in Kuwait's burgeoning new residential city. A modern retail center that integrates retail and warehouse spaces, Beyout Plus offers a seamless and sophisticated shopping journey, and caters to home furnishings and building materials. Its curated selection of global and regional brands ensures a comprehensive experience for both large-scale and detail-oriented purchases, making it a central destination for design professionals and homeowners alike. Beyout Plus reflects a forward-thinking approach to retail, where functionality meets design excellence.

Spanning an impressive 250,000 square meters and connected by a major highway, Beyout Plus is strategically divided into four quadrants to maximize efficiency and convenience. The quadrants feature a gross leasable area (GLA) of 120,000 square meters dedicated to showrooms, retail, and logistics. Additionally, the development offers 30,000 square meters of open yard storage, staff accommodations for over 750 employees, and a multi-floor car park capable of hosting more than 2,250 vehicles. Complementing the retail spaces, there is also 4,000 square meters of workspaces designed to foster creativity and productivity.



250,000 m²
Total development
area



120,000 m²
Gross leasable area
(GLA)



30,000 m²
Storage

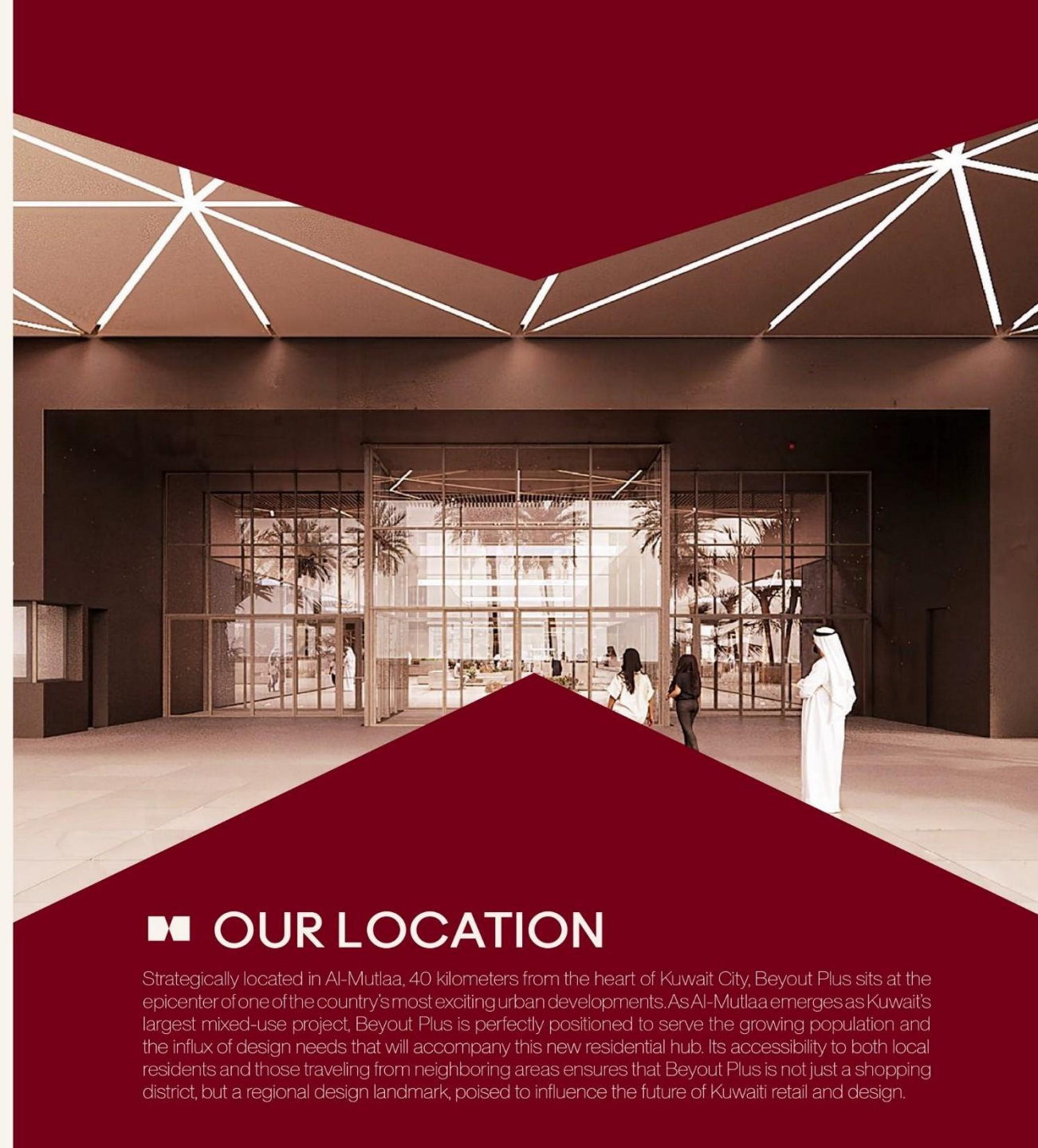


Over 750
Employees
On-site workforce



4,000 m²
Creative and
productive workspaces

Beyout Plus is further enhanced by two intersecting interior boulevards, naturally lit and bustling with activity, which serve as central arteries guiding shoppers to each tenant space. This thoughtful organization ensures that every tenant has convenient access to logistical support while optimizing the overall customer experience. Beyout Plus represents a harmonious blend of convenience, and innovation, positioning itself as a pioneering retail and design destination in Kuwait.



OUR LOCATION

Strategically located in Al-Mutlaa, 40 kilometers from the heart of Kuwait City, Beyout Plus sits at the epicenter of one of the country's most exciting urban developments. As Al-Mutlaa emerges as Kuwait's largest mixed-use project, Beyout Plus is perfectly positioned to serve the growing population and the influx of design needs that will accompany this new residential hub. Its accessibility to both local residents and those traveling from neighboring areas ensures that Beyout Plus is not just a shopping district, but a regional design landmark, poised to influence the future of Kuwaiti retail and design.

MISSION

To provide a dynamic and seamless retail experience that redefines the standard for home furnishings and building materials in Kuwait. At Beyout Plus, we aspire to create a vibrant hub centered around the art of home, integrating convenience, quality, and innovation. Our carefully curated selection of global and regional brands serves both professionals and residents, offering a destination where design inspiration seamlessly meets functionality. By simplifying the shopping journey and fostering a space that nurtures creativity, practicality, and community connection, we aim to shape an environment that inspires and supports growth for all.

VISION

To become the foremost destination for home and design in Kuwait, internationally acclaimed for our innovative retail approach and unwavering commitment to enhancing the consumer experience. Beyout Plus aims to be a trusted hub for comprehensive home solutions, redefining how people shop for their living spaces. By setting a new benchmark for excellence in retail and design services, we aspire to establish Beyout Plus as a transformative brand that resonates across the region and beyond.

VALUES



Intuitive

We plan with a deep understanding of customer needs, creating seamless and thoughtful experiences that simplify and enhance the design journey.



Vibrant

Beyout Plus is a dynamic hub of activity that celebrates the diverse tastes, needs, and design preferences of our customers and reflects their rich variety of styles, cultures, and traditions.



Innovative

We are committed to forward-thinking solutions, integrating cutting-edge design, technology, and logistics to set new standards in retail and customer satisfaction.



Communal

We foster a sense of belonging by creating spaces that connect people, encourage collaboration, and celebrate the diversity of our community.

BEYOUT PLUS AT A GLANCE

Prime Location

Situated within the flourishing Al-Mutlaa area, Beyout Plus benefits from its exceptional accessibility in this rapidly growing residential and commercial area.



Curated Offerings

A thoughtfully selected blend of international and local brands, along with diverse dining and entertainment options, caters to a wide range of tastes and preferences for every visitor.



Community Engagement

Beyout Plus is deeply committed to fostering community connections by actively participating in and supporting local initiatives, promoting a sense of belonging and loyalty among all who visit.



State-of-the-Art Amenities

From advanced facilities to spacious parking, comfortable seating areas, and complimentary Wi-Fi, Beyout Plus is designed to offer a seamless and elevated shopping experience.



Family-Centric Environment

We pride ourselves on creating a welcoming space for families, featuring dedicated children's play areas, tailored family events, and convenient services like stroller valet.



■ A HYBRID RETAIL EXPERIENCE

Located in Kuwait's Northern territory, Beyout Plus offers the most advanced and comprehensive destination for home solutions, embodying the principles of quality, value, artistry, and exceptional service.

- **Cutting-Edge Retail and Omnichannel Experience:** Beyout Plus seamlessly integrates omnichannel retail and highly efficient logistics spaces, ensuring a streamlined experience for both retailers and customers.
- **Vibrant Urban Environment:** The design maximizes natural light and creates lively spaces where intersecting streets foster community gathering, marketing, and cultural events, encouraging mobility and healthier lifestyles.
- **Optimized Flow:** Easily accessible via the main road, the development offers on-grade parking leading directly to the retail hub, enhancing customer convenience.
- **Sustainability Focus:** With a commitment to minimizing energy consumption, the project employs innovative passive energy practices, significantly reducing its overall carbon footprint.
- **World-Class Facility:** Drawing on international best practices in logistics and retail, Beyout Plus merges global expertise with local culture and traditions, creating a dynamic and future-ready retail and warehouse destination.



Beyout Plus Construction Update

- Construction progress is 45%.
- Expected launch date is Q3 2027.
- Beyout Plus is seeing strong leasing momentum, with 25 anchor tenants actively engaged in the pipeline.
- Signed contracts to date cover 21% of the total leasable area equivalent to approx. 26,000 sqm, reflecting early market confidence and brand demand ahead of launch.





KEY

HIGHLIGHTS



Key Highlights

- Year to Q1'26 revenue grew by 2.7%, reaching KWD 21.3 million, reflecting steady top-line growth across both KRH and REH segments.
- Net profit reached KWD 2 million, supported by operational efficiency gains and disciplined cost management.
- KRH recorded KWD 8.3M in closed-won contracts in Q1 FY2026, achieving a 29% pipeline win rate against an active pipeline of KWD 278M — reflecting strong commercial execution.
- KRH's AI-driven pipeline engine: powered by Salesforce Einstein GPT and integrated via MuleSoft, autonomously manages the Identify→Contact→Qualify cycle.
- 61% of the active pipeline (KWD 169M) is processed end-to-end by the AI engine before human review, materially accelerating conversion speed, reducing cost to acquire and maximizing productivity.
- Regional offices revenue surged +86.6% YoY to KWD 3.07M. KSA led with +131.7% growth, followed by Jordan (+138.4%) and UAE (+105.6%), validating KRH's international diversification strategy.

KD 21.3M
YTD Q1'26 Revenue

KD 4.4M
YTD Q1'26 GP

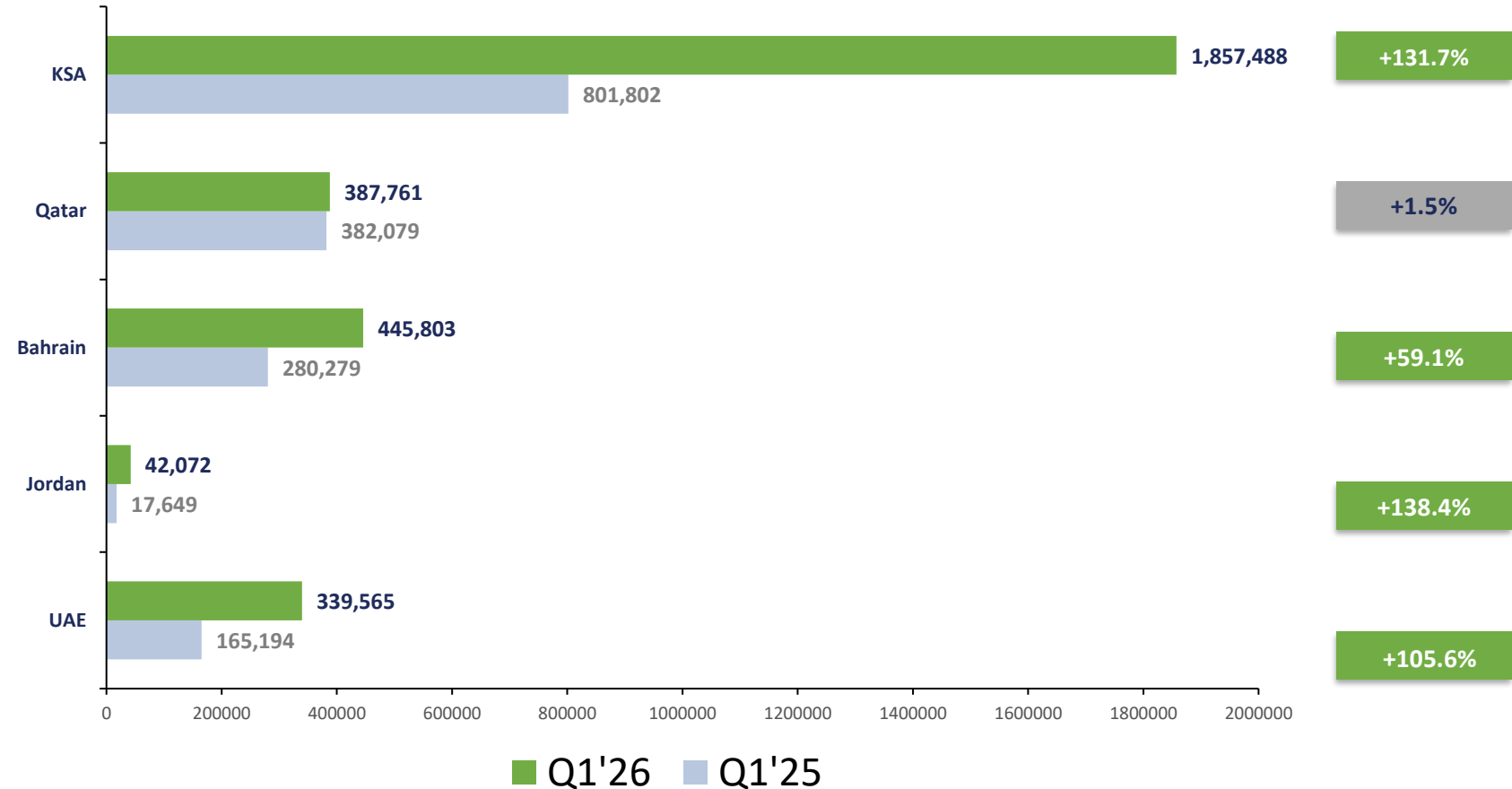
KD 2M
YTD Q1'26 NP

KRH Revenue Growth & Regional Office Performance

BEYOUT HOLDING

Q1 2026 vs Q1 2025 · All figures in KWD

Regional Revenue by Country · Q1 2026 vs Q1 2025



KWD 18.9M

▲ +3.4% YoY

KRH Total Revenue

KWD 3.07M

▲ +86.6% YoY

Regional Offices Revenue

UAE · Jordan · Bahrain · Qatar · KSA

Revenue Commentary · Q1 2026 vs Q1 2025 :

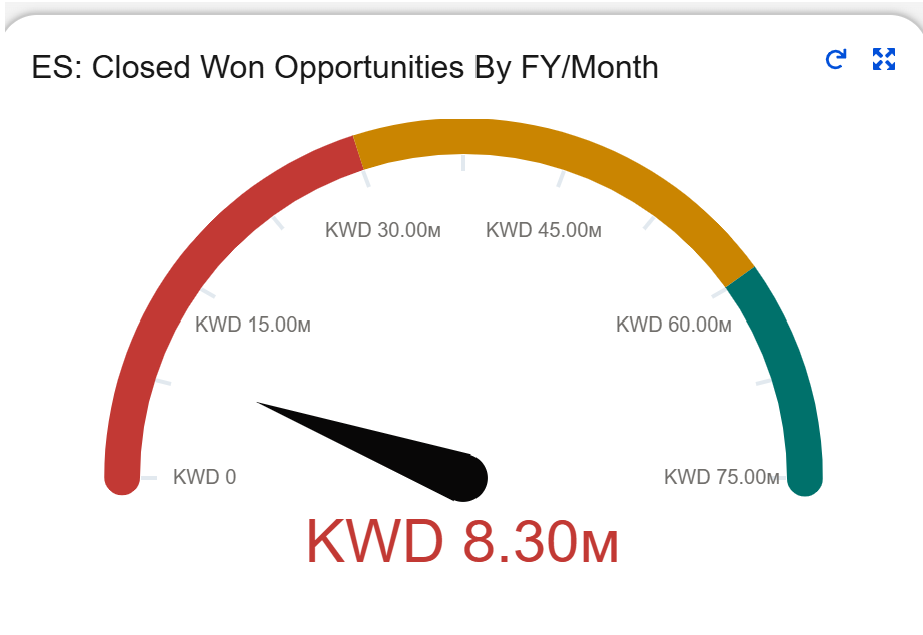
KRH total revenue grew +3.4% to KWD 18.9M , Regional offices surged +86.6% (KWD 1.65M → 3.07M), led by KSA (+131.7%), Jordan (+138.4%) and UAE (+105.6%)

PIPELINE

KRH

KRH Sales Performance Dashboard

Live data extracted directly from Salesforce CRM · As of April 22, 2026



FYTD Win Rate by Value

33%

[View Report \(Win Rate Updated\)](#)

FYTD Win Rate by

67%

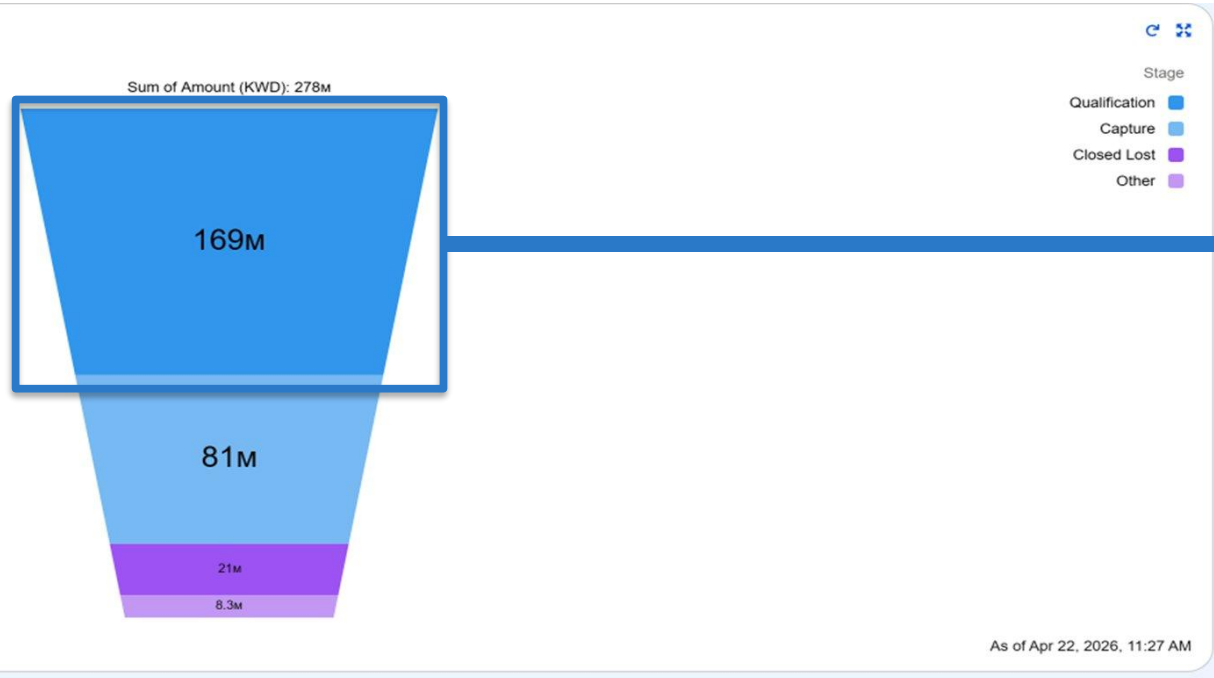
[Adjust thresholds](#)
[View Report \(ES: Total Win Ratio\)](#)

Salesforce Live Extraction

The figures above are drawn directly from Beyout's Salesforce CRM and have not been manually adjusted or recast. They represent gross closed-won opportunity values recorded by KRH's commercial team during Q1 FY2026. Audited financial equivalents will be confirmed upon receipt of the FY2026 financial statements from the finance team.

KRH Opportunity Pipeline — Q1 FY2026

Beyond Inv. QBR · Sum of Amount (KWD): 278M · As of April 22, 2026



Qualification Stage · KWD 169M

61% of total pipeline | Largest growth stage

AI-Driven Process

← This is where AI comes in

- 1 Identify**
AI scans government tenders, market signals, and partner networks to surface qualified leads automatically.
- 2 Contact**
Automated CRM-integrated outreach sequences prioritise and engage high-value opportunities at scale.
- 3 Qualify**
Scoring model evaluates fit against KRH's capability matrix before human review.

From Hours to Minutes, at Scale

A time-in-motion study confirmed an 86% reduction in processing time per opportunity (56 min → 8 min), driven by end-to-end Salesforce automation across intelligence gathering, outreach, and CRM logging.

Pipeline — Q1 FY2026

KWD 278M total pipeline. Qualification (KWD 169M, 61%) is processed end-to-end through KRH's AI-driven engine — covering automated identification, structured contact sequences, and machine-scored qualification. Capture (KWD 81M, 29%) reflects active bid pursuit. Closed Lost (KWD 21M) and Won (KWD 8.3M) complete the full funnel view.

PIPELINE

REH

WON: Public Private Partnership Project: Al-Muthanna Complex

✓ WON

REH has secured this Public-Private Partnership through a competitive bid, winning the right to redevelop the Al-Muthanna Complex — a landmark commercial property in Kuwait's city center.

Investment Highlights:

- Strategic location with high footfall and commercial potential
- Full-scale redevelopment to reposition the asset through modernization and technical upgrades
- 15-year usufruct term offering long-term revenue stability
- Unlocking value through space optimization and enhanced tenant mix



A secured high-visibility asset offering immediate value through renovation, rebranding, and strong tenant demand — fully aligned with our strategy for sustainable urban revitalization.

Q1 2026

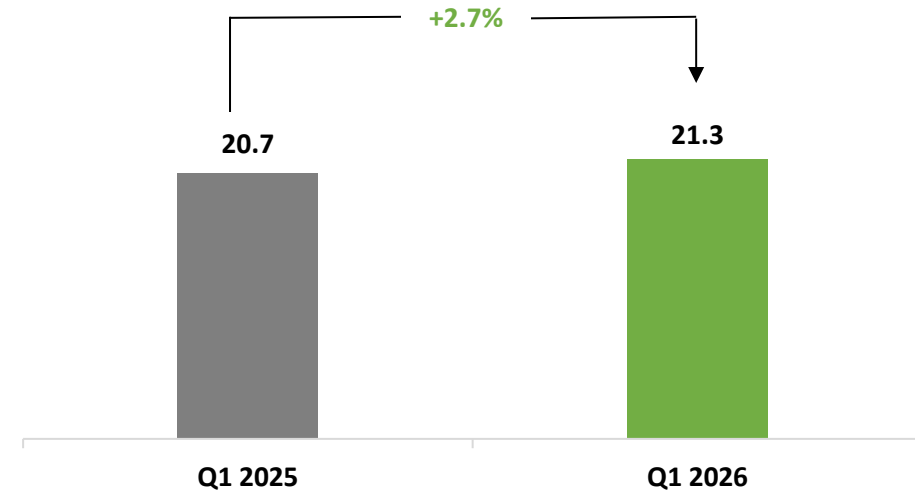
**FINANCIAL
PERFORMANCE**

Key Highlights: Income Statement

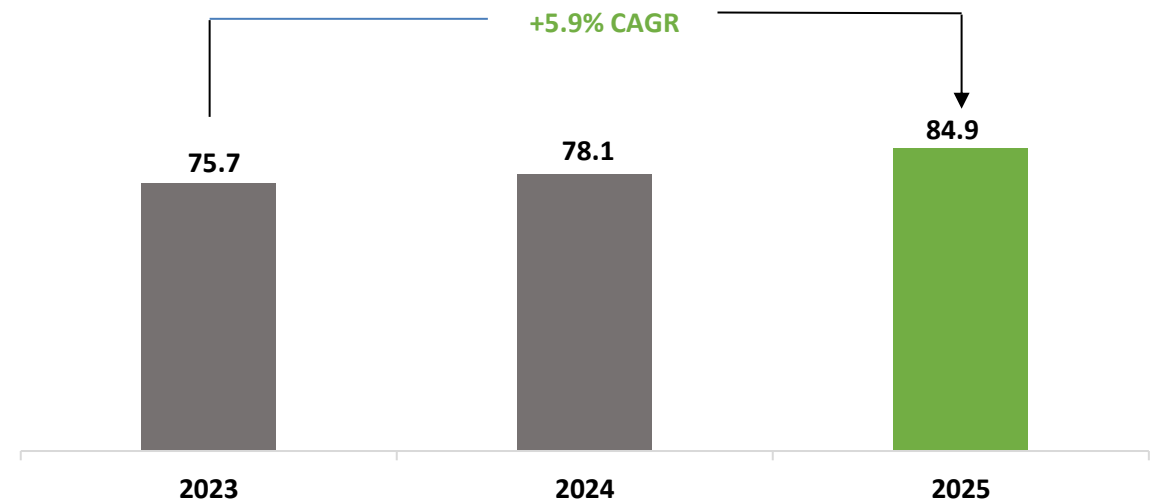
Financial Performance Q1 2026

- Total revenue for Q1 2026 increased by 2.7% compared to Q1 2025, reaching KWD 21.3 million.
- The Human Resources segment generated approximately 89% of the total consolidated revenue, while The Real Estate segment contributed 11%.
- Earnings per Share (EPS) for Q1 2026 reached 6.73 Fils.
- The CAGR of 5.9% reflects a consistent growth in revenue, demonstrating the company's ability to expand its top line effectively over the past three years.

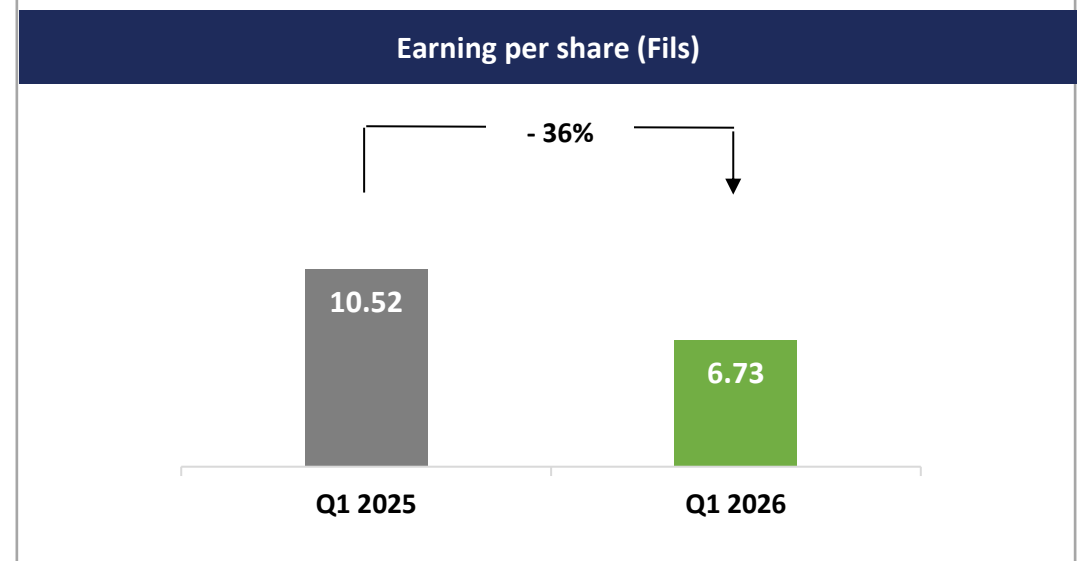
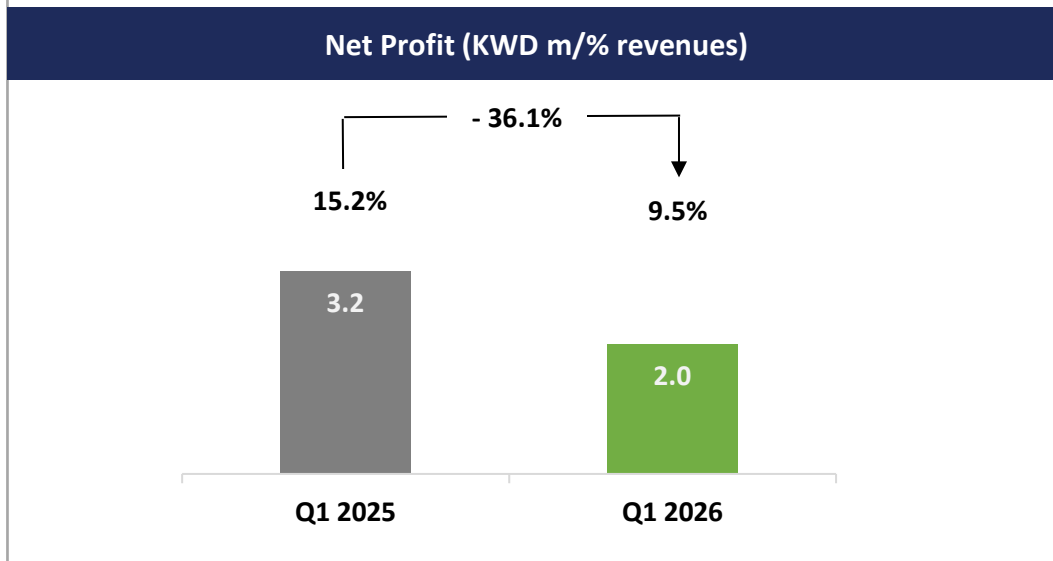
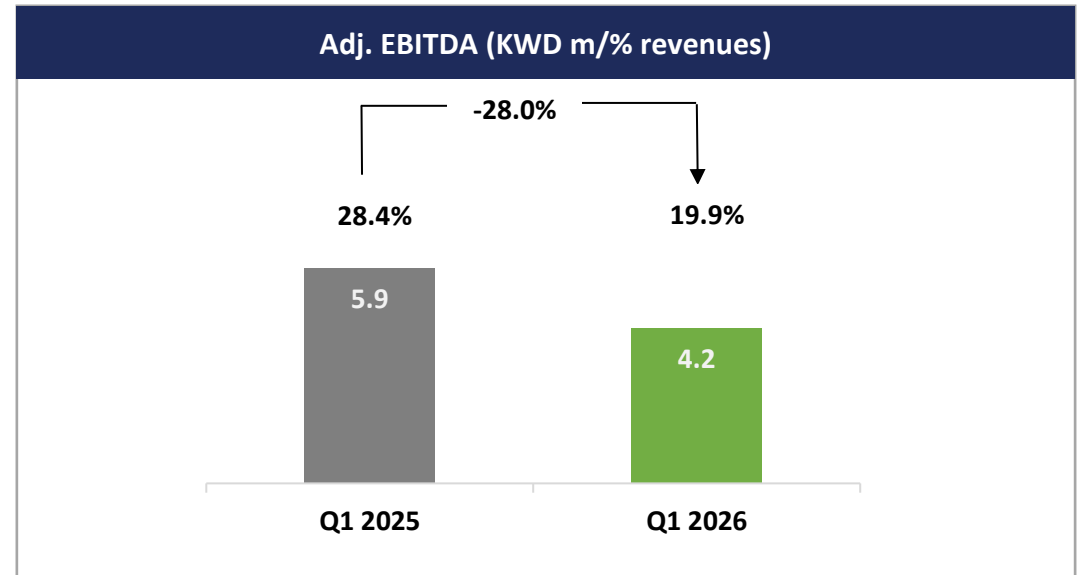
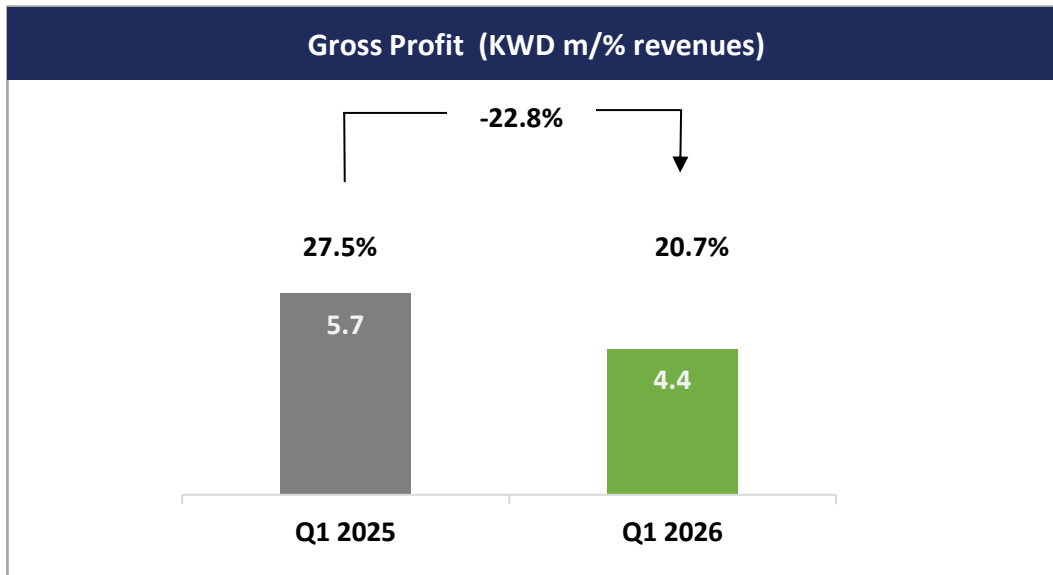
Revenues (Q1 2026 Vs. Q1 2025)



Revenues CAGR

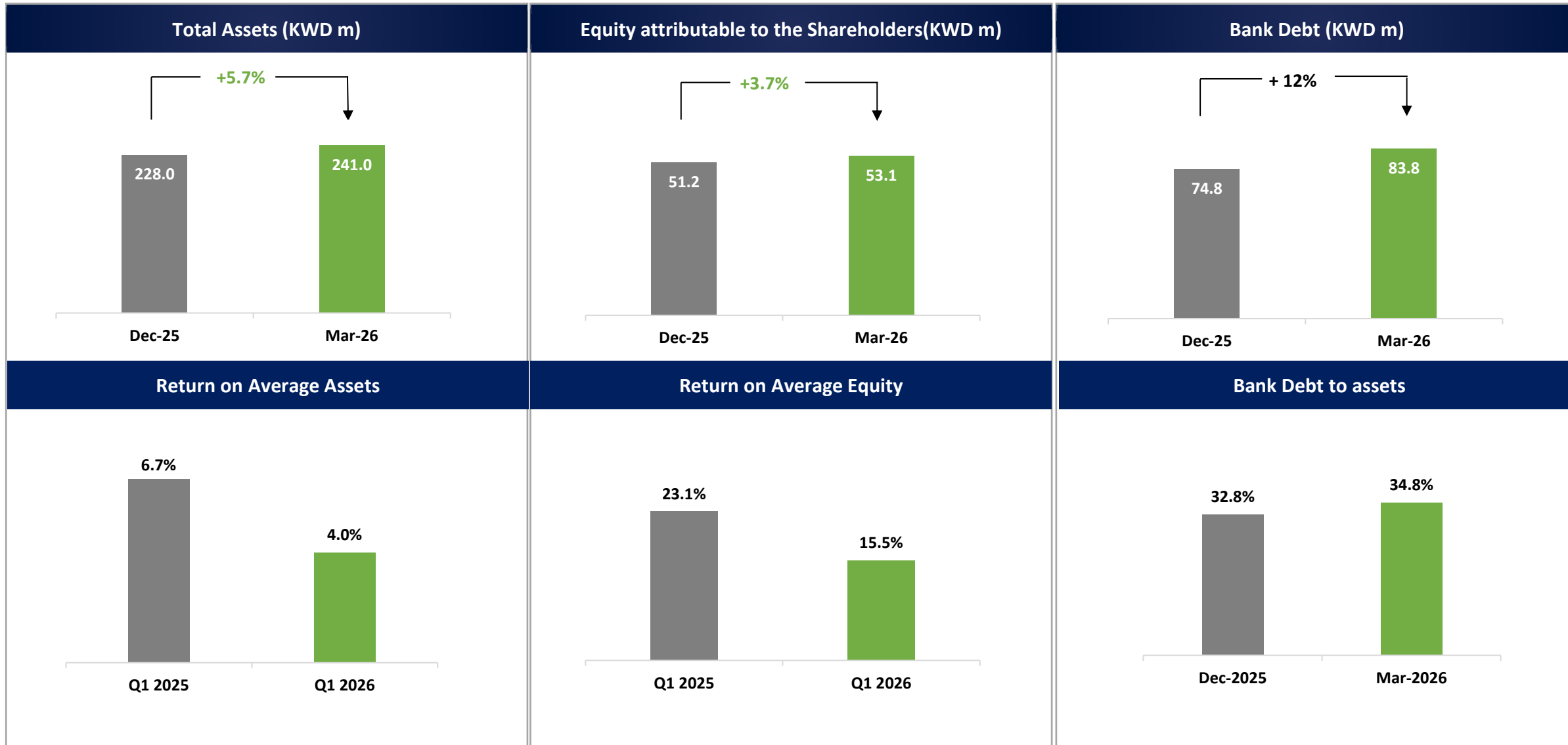


Key Highlights: Income Statement



Key Highlights: Balance Sheet

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**Q1 2026
RESULTS**

May 2026

THANK YOU

