



**بيوت** **Beyout**  
HOLDING القابضة

<p>Reference No:2/T12/2026</p> <p>Kuwait: 25 March 2026</p> <p>Dear/ Capital Markets Authority</p> <p>Dear/ Boursa Kuwait Company</p> <p>Greetings,</p> <p><b><u>Subject: The convening of the analysts/investors conference for the end of financial year for 2025.</u></b></p> <p>In reference to the above, and in the interest of Beyout holding Company (K.S.C.P) to adhering with requirements of article No. (7-8-1/4) of Boursa Kuwait Rulebook.</p> <p>The meeting was held today, Wednesday, on the date of 25/03/2026, and the minutes of the analysts/investors conference for the fourth quarter of the fiscal year 2025</p> <p>Attached a supplement form.</p> <p>Yours sincerely,</p>	<p>مرجع رقم: 2/ن 2026/12</p> <p>الكويت في : 25 مارس 2026</p> <p>السادة/ هيئه اسواق المال السادة / شركة بورصة الكويت تحية طيبة وبعد،،،</p> <p>المحترمين المحترمين،،</p> <p><b><u>الموضوع: انعقاد مؤتمر المحللين / المستثمرين لسنة المالية المنتهية لعام 2025</u></b></p> <p>بالإشارة إلى الموضوع أعلاه، و حرصاً من شركة بيوت القابضة (ش.م.ك.ع) على الإلتزام بمتطلبات المادة رقم (7-8-1/4) من كتاب قواعد البورصة،</p> <p>تم عقد الاجتماع اليوم الأربعاء الموافق 2026/03/25 و سيتم إرفاق محضر مؤتمر المحللين / المستثمرين للربع الرابع من السنة المالية 2025</p> <p>مرفق لكم نموذج الإفصاح المكمل.</p> <p>وتفضلوا بقبول فائق الاحترام والتقدير،،،</p>
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عبدالرحمن محمد صالح الخنه

نائب رئيس مجلس الاداره والرئيس التنفيذي

نموذج الإفصاح المكمل  
Supplementary Disclosure

Date	Name of listed company	اسم الشركة المدرجة	التاريخ
25 March 2026	Beyout holding Company (K.S.C.P)	شركة بيوت القابضة (ش.م.ك.ع)	25 مارس 2026
Disclosure title		عنوان الإفصاح	
Supplementary Disclosure Analysts Conference Meeting		إفصاح مكمل إنعقاد اجتماع مؤتمر المحللين	
Date of Previous Disclosure		تاريخ الإفصاح السابق	
17 March 2026		17 مارس 2026	
Developments that occurred to the disclosure		التطور الحاصل على الإفصاح	
Beyout holding Company(K.S.C.P) held the analysts / investor conference for the end of financial for year 2025,where it was held via (Webex) on Wednesday 25 March 2026 at 2:00 pm (local time), there was no material information discussed during the conference.		قامت شركة بيوت القابضة (ش.م.ك.ع) بعقد مؤتمر المحللين/ المستثمرين للسنة المالية المنتهية عام 2025 حيث تم عقد المؤتمر عن طريق البث المباشر عبر شبكة الانترنت (Webex) يوم الأربعاء الموافق 25 مارس 2026 في تمام الساعة 2:00 بعد الظهر بالتوقيت المحلي لدولة الكويت، ولم يتم الإفصاح عن أي معلومات جوهرية جديدة غير متاحة للمتعاملين خلال المؤتمر.	
The financial effect of the occurring developments		الاثر المالي للتطور	
No financial impact		لا يوجد اثر مالي على المركز المالي للشركة	

يتحمل من أصدر هذا الإفصاح كامل المسؤولية عن صحة المعلومات الواردة فيه ودقتها واكتمالها، ويقر بأنه بذل عناية الشخص الحرص في تجنب أية معلومات مضللة أو خاطئة أو ناقصة، وذلك دون أدنى مسؤولية على كل من هيئة أسواق المال وبورصة الكويت للأوراق المالية بشأن محتويات هذا الإفصاح، وبما ينفي عنهما المسؤولية عن أية أضرار قد تلحق بأي شخص جراء نشر هذا الإفصاح أو السماح بنشره عن طريق أنظمتها الإلكترونية أو موقعها الإلكتروني، أو نتيجة استخدام هذا الإفصاح بأي طريقة أخرى.

BEYOUT HOLDING

# Investor Presentation

2025  
RESULTS

25 MAR 2026

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# CONTENT

- 04 WHO WE ARE
- 11 KEY HIGHLIGHTS
- 19 BOARD & EXECUTIVE MANAGEMENT
- 21 Q4, 2025 FINANCIAL PERFORMANCE

# WHO WE ARE

**BEYOUT Holding** is a regional pioneer in providing comprehensive human resources and project lifecycle support, complemented by real estate services. In June 2024, Beyout Holding was listed in the region. Since our incorporation in 2006, we have managed a portfolio of rapidly growing companies and diversified into complementary service industries across the MENA region.

**KRH**, the HR arm of Beyout, provides integrated HR solutions and life support services to various clients in Kuwait. Today KRH is recognized as a well-founded, sustainable, and legal partner to businesses within the region. As industries evolved, KRH was agile in gaining a deep understanding of its clients' changing needs and reforming its strategies to address new challenges.

**REH** provides specialized real estate services of high quality and efficiency. Services provided are focused on managing facilities including residential and commercial properties, and BOT projects. REH has also developed specialized plans and programs, to support tenants and customers through the "The 24/7 Program". The 24/7 Program provides round-the-clock solutions in facility management, maintenance activities, and customer service. The company has achieved great success, not only by providing Real Estate Solutions, but also by applying innovative development concepts in the real estate market, to contribute to the economic development in the State of Kuwait.

# YOUR DESTINATION FOR BUILDING DREAMS, CRAFTING HOMES

## Project Overview

Beyout Plus encompasses a substantial 250,000 m which offers a unique opportunity to create a world-class commerce facility blending retail and warehouse elements. Beyout Plus prioritizes international logistics best practices while incorporating local context, culture, and traditions. Distinguished by attractive indoor and outdoor spaces, the project stands out in Kuwait and the global marketplace, emphasizing comfort and manageability.

Planned to serve new homeowners, Beyout Plus enhances the customer experience by providing a diverse range of products, from accessories to home furnishes, building materials to machines and engineering services. Serving as a centralized hub for customer needs, Beyout Plus facilitates the selection, comparison, sourcing, and potential grouping of purchases, streamlining the construction journey for new homeowners.

## Key Features

- **PRIME LOCATION**  
Our prime location serves both residents of Al Mutlaa City and a broader audience across Kuwait. Beyout Plus is a one stop destination strategically positioned, offers a comprehensive solution for all home furnishing needs.
- **DIVERSE RETAIL SPACES**  
Beyout Plus offers diverse retail spaces, tailored to meet the specific needs of your business. Whether you envision an intimate boutique or an expansive showroom, our varied space sizes offer flexibility. Additionally, our fully-equipped spaces provide seamless maintenance services, including reliable water and electricity, empowering you to effortlessly bring your vision to life within your chosen space.
- **SMART BUILDING–ECO–FRIENDLY**  
Beyout Plus is thoughtfully designed to be both smart and eco-friendly, ensuring a harmonious blend of innovation and sustainability. This commitment not only reflects our values but also creates a unique and appealing space for businesses.
- **PARKING SPACE**  
At Beyout Plus, our outdoor and multilevel indoor parking areas are designed to accommodate a substantial number of cars, ensuring convenience from the moment you arrive, providing ease and accessibility.

## Leasing Opportunities

- Retail
- Showrooms
- Offices
- 3PL (Third Party Solutions)
- Open Yard
- Restaurants



# ABOUT BEYOUT PLUS

## Beyout Plus is

an innovative hub dedicated to the art of home. Located in the Al-Mutlaa area, Beyout Plus was conceived to meet the evolving demands of residents, designers, and businesses in Kuwait's burgeoning new residential city. A modern retail center that integrates retail and warehouse spaces, Beyout Plus offers a seamless and sophisticated shopping journey, and caters to home furnishings and building materials. Its curated selection of global and regional brands ensures a comprehensive experience for both large-scale and detail-oriented purchases, making it a central destination for design professionals and homeowners alike. Beyout Plus reflects a forward-thinking approach to retail, where functionality meets design excellence.

Spanning an impressive 250,000 square meters and connected by a major highway, Beyout Plus is strategically divided into four quadrants to maximize efficiency and convenience. The quadrants feature a gross leasable area (GLA) of 120,000 square meters dedicated to showrooms, retail, and logistics. Additionally, the development offers 30,000 square meters of open yard storage, staff accommodations for over 750 employees, and a multi-floor car park capable of hosting more than 2,250 vehicles. Complementing the retail spaces, there is also 4,000 square meters of workspaces designed to foster creativity and productivity.



**250,000 m<sup>2</sup>**  
Total development  
area



**120,000 m<sup>2</sup>**  
Gross leasable area  
(GLA)



**30,000 m<sup>2</sup>**  
Storage

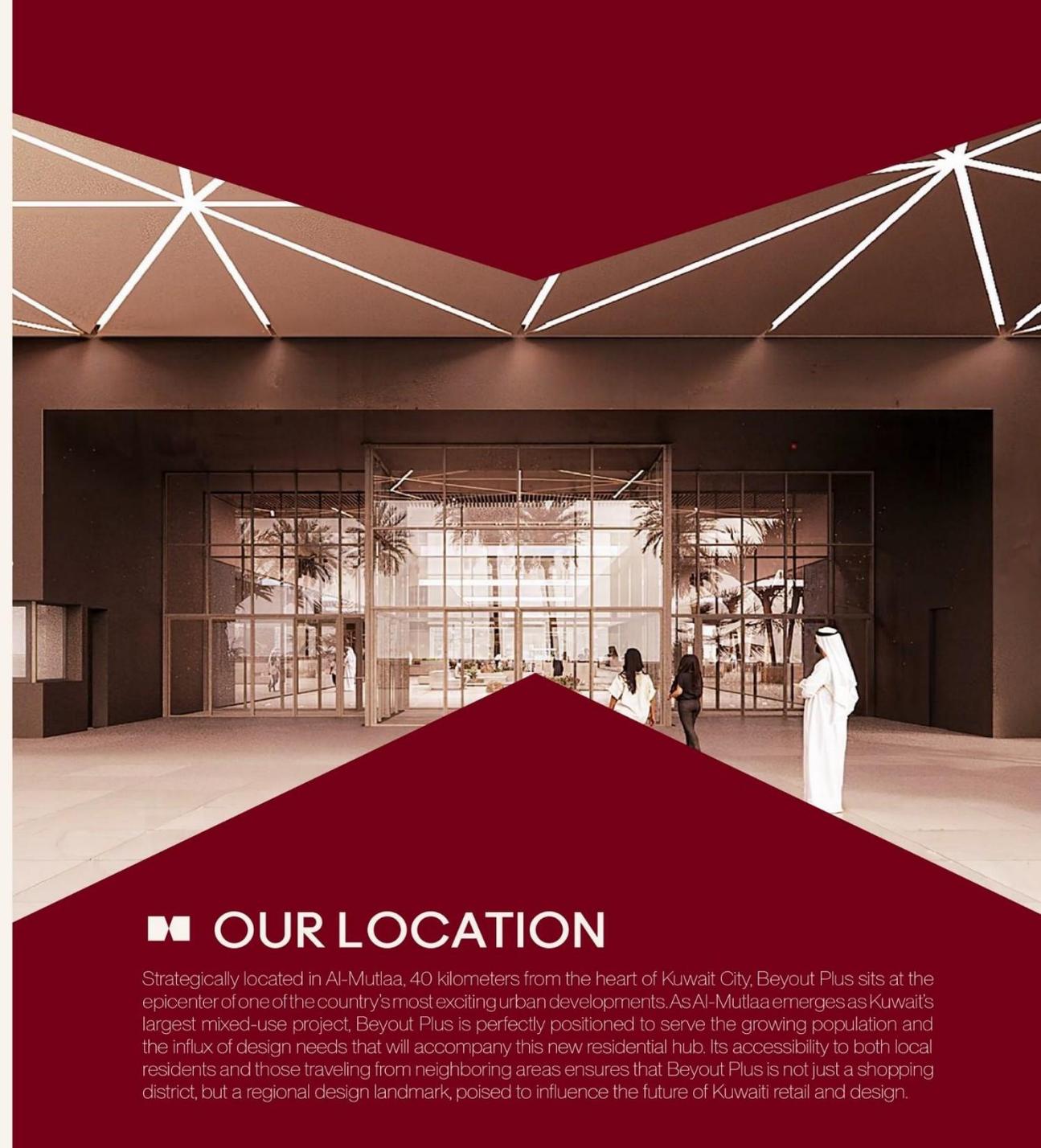


**Over 750**  
Employees  
On-site workforce



**4,000 m<sup>2</sup>**  
Creative and  
productive workspaces

Beyout Plus is further enhanced by two intersecting interior boulevards, naturally lit and bustling with activity, which serve as central arteries guiding shoppers to each tenant space. This thoughtful organization ensures that every tenant has convenient access to logistical support while optimizing the overall customer experience. Beyout Plus represents a harmonious blend of convenience, and innovation, positioning itself as a pioneering retail and design destination in Kuwait.



## OUR LOCATION

Strategically located in Al-Mutlaa, 40 kilometers from the heart of Kuwait City, Beyout Plus sits at the epicenter of one of the country's most exciting urban developments. As Al-Mutlaa emerges as Kuwait's largest mixed-use project, Beyout Plus is perfectly positioned to serve the growing population and the influx of design needs that will accompany this new residential hub. Its accessibility to both local residents and those traveling from neighboring areas ensures that Beyout Plus is not just a shopping district, but a regional design landmark, poised to influence the future of Kuwaiti retail and design.

## MISSION

To provide a dynamic and seamless retail experience that redefines the standard for home furnishings and building materials in Kuwait. At Beyout Plus, we aspire to create a vibrant hub centered around the art of home, integrating convenience, quality, and innovation. Our carefully curated selection of global and regional brands serves both professionals and residents, offering a destination where design inspiration seamlessly meets functionality. By simplifying the shopping journey and fostering a space that nurtures creativity, practicality, and community connection, we aim to shape an environment that inspires and supports growth for all.

## VISION

To become the foremost destination for home and design in Kuwait, internationally acclaimed for our innovative retail approach and unwavering commitment to enhancing the consumer experience. Beyout Plus aims to be a trusted hub for comprehensive home solutions, redefining how people shop for their living spaces. By setting a new benchmark for excellence in retail and design services, we aspire to establish Beyout Plus as a transformative brand that resonates across the region and beyond.

## VALUES



### Intuitive

We plan with a deep understanding of customer needs, creating seamless and thoughtful experiences that simplify and enhance the design journey.



### Vibrant

Beyout Plus is a dynamic hub of activity that celebrates the diverse tastes, needs, and design preferences of our customers and reflects their rich variety of styles, cultures, and traditions.



### Innovative

We are committed to forward-thinking solutions, integrating cutting-edge design, technology, and logistics to set new standards in retail and customer satisfaction.



### Communal

We foster a sense of belonging by creating spaces that connect people, encourage collaboration, and celebrate the diversity of our community.

# BEYOUT PLUS AT A GLANCE

## Prime Location

Situated within the flourishing Al-Mutlaa area, Beyout Plus benefits from its exceptional accessibility in this rapidly growing residential and commercial area.



## Curated Offerings

A thoughtfully selected blend of international and local brands, along with diverse dining and entertainment options, caters to a wide range of tastes and preferences for every visitor.



## Community Engagement

Beyout Plus is deeply committed to fostering community connections by actively participating in and supporting local initiatives, promoting a sense of belonging and loyalty among all who visit.



## State-of-the-Art Amenities

From advanced facilities to spacious parking, comfortable seating areas, and complimentary Wi-Fi, Beyout Plus is designed to offer a seamless and elevated shopping experience.



## Family-Centric Environment

We pride ourselves on creating a welcoming space for families, featuring dedicated children's play areas, tailored family events, and convenient services like stroller valet.



## ■ A HYBRID RETAIL EXPERIENCE

Located in Kuwait's Northern territory, Beyout Plus offers the most advanced and comprehensive destination for home solutions, embodying the principles of quality, value, artistry, and exceptional service.

- **Cutting-Edge Retail and Omnichannel Experience:** Beyout Plus seamlessly integrates omnichannel retail and highly efficient logistics spaces, ensuring a streamlined experience for both retailers and customers.
- **Vibrant Urban Environment:** The design maximizes natural light and creates lively spaces where intersecting streets foster community gathering, marketing, and cultural events, encouraging mobility and healthier lifestyles.
- **Optimized Flow:** Easily accessible via the main road, the development offers on-grade parking leading directly to the retail hub, enhancing customer convenience.
- **Sustainability Focus:** With a commitment to minimizing energy consumption, the project employs innovative passive energy practices, significantly reducing its overall carbon footprint.
- **World-Class Facility:** Drawing on international best practices in logistics and retail, Beyout Plus merges global expertise with local culture and traditions, creating a dynamic and future-ready retail and warehouse destination.



## Beyout Plus Construction Update

- Construction progress is 39%.
- Expected launch date is Q1 2027. (Project timeline under review following temporary external disruptions, while leasing momentum remains)
- Beyout Plus is seeing strong leasing momentum, with 25 anchor tenants actively engaged in the pipeline.
- Signed contracts to date cover 17% of the total leasable area equivalent to 21,000 sqm, reflecting early market confidence and brand demand ahead of launch.





**KEY**

**HIGHLIGHTS**



# Key Highlights

- Revenue in 2025 grew by 8.8% compared to 2024, reaching KWD 84.9 million.
- Contract awards more than doubled to KWD 85.9M, reflecting strong commercial execution.
- Net profit reached KWD 8.2 million.
- Non-USG revenue increased from 42% in 2024 to 49% in 2025, reflecting continued progress in diversification strategy.
- Regional revenue contribution increased from 14% in 2024 to 18% in 2025, reflecting continued momentum in GCC expansion.
- UAE market entry enabled by manpower license, unlocking ~KWD 12M pipeline and delivering ~70% revenue growth with profitability achieved in FY'25.
- Saudi Arabia revenue doubled YOY to ~SAR 49M, with healthy gross margins (~22%), reinforcing its position as a key growth market.
- Awarded Al-Muthanna Complex PPP project (REH), securing a long-term revenue-generating asset under a 15-year usufruct agreement.

KD 84.9M

25 Revenue

KD 23.5M

25 GP

KD 8.2M

25 NP

PIPELINE

KRH

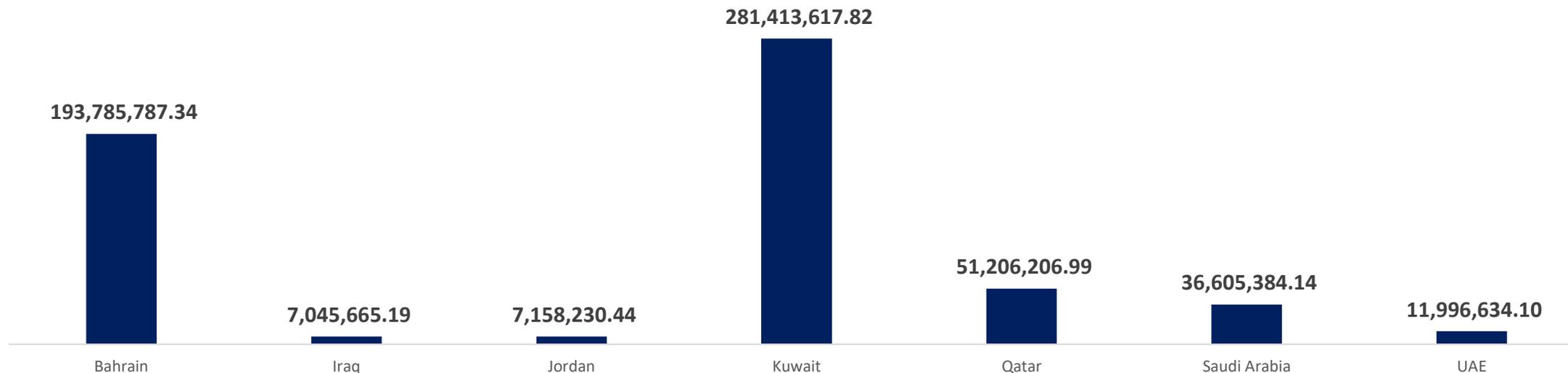
# Robust Qualified Pipeline Supports Future Growth

QUALIFIED PIPELINE COMPOSITION BASED ON MARKET  
(WITH A HIT RATE OF 36%)





## KWD 589M Regional Pipeline Anchored by Kuwait



- Kuwait Anchors the Regional Pipeline:** Kuwait remains the largest pipeline contributor at ~KWD 281M, reinforcing its role as KRH's core market and the primary driver of near-term contract conversion.
- Bahrain Pipeline Elevated by a Major Strategic Opportunity:** Bahrain's pipeline reaches ~KWD 193M, largely driven by a single high-value project. Excluding this opportunity, the underlying pipeline remains broadly aligned with regional peers.
- Regional Expansion Building Across GCC Markets:** Qatar (~KWD 51M) and Saudi Arabia (~KWD 36M) are emerging growth markets, while the UAE, Jordan, and Iraq collectively contribute ~KWD 26M, reflecting early traction as KRH expands its regional footprint.

PIPELINE

REH

# PPP Project: Al-Muthanna Complex

✓ WON

REH, in consortium, has secured the Public-Private Partnership (PPP) agreement for the redevelopment and management of Al-Muthanna Complex, a landmark commercial asset in Kuwait City.

## Investment Highlights:

- Prime city-centre location in Kuwait, benefiting from strong and established commercial footfall.
- Comprehensive redevelopment and modernization to reposition the asset and enhance long-term value.
- 15-year usufruct structure providing clear revenue visibility and income stability.
- Value creation driven by space optimization and an improved, higher-quality tenant mix.
- Fully aligned with REH's strategy to unlock value from strategic urban assets.
- The project is projected to achieve an equity IRR of c.12.3% over a 15-year period, with expected commencement in Q3 2028.

A high-visibility asset with immediate upside through renovation, rebranding, and strong demand — aligned with our strategy for sustainable urban revitalization.



**BOARD**

**&**

**EXECUTIVE  
MANAGEMENT**

# Board & Executive Management

## BOARD OF DIRECTORS

Eyad Ali Jasim Al Faalah

Chairman

Abdulrahman Al Khannah

Vice Chairman & Group CEO

Ibrahim Abdullah Al Khuzam

Board Member

Essam Eissa Abdulrahman Alasousi

Board Member

Saleh Mohammad Saleh Al Khannah

Board Member

Eisa A S Alweggian

Board Member

## EXECUTIVE MANAGEMENT

Abdulrahman Al Khannah

Group CEO – Beyout Holding

Ahmed Shawki

Group CFO – Beyout Holding

Mohammad E. Al Muaili

CEO - KRH

Ali Al Kulaib

CEO - REH

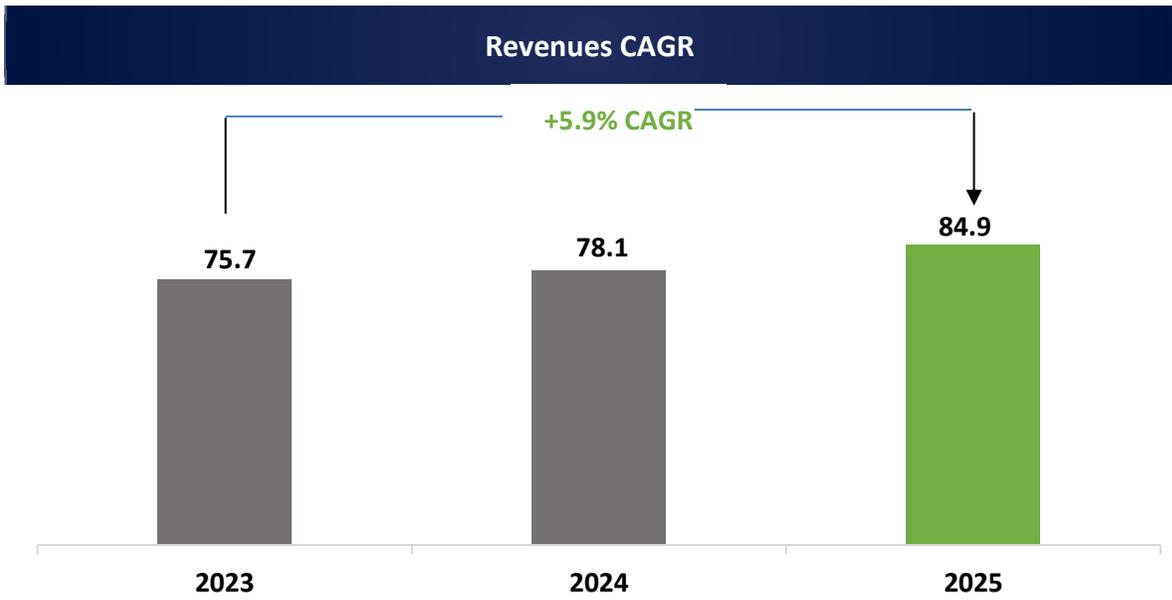
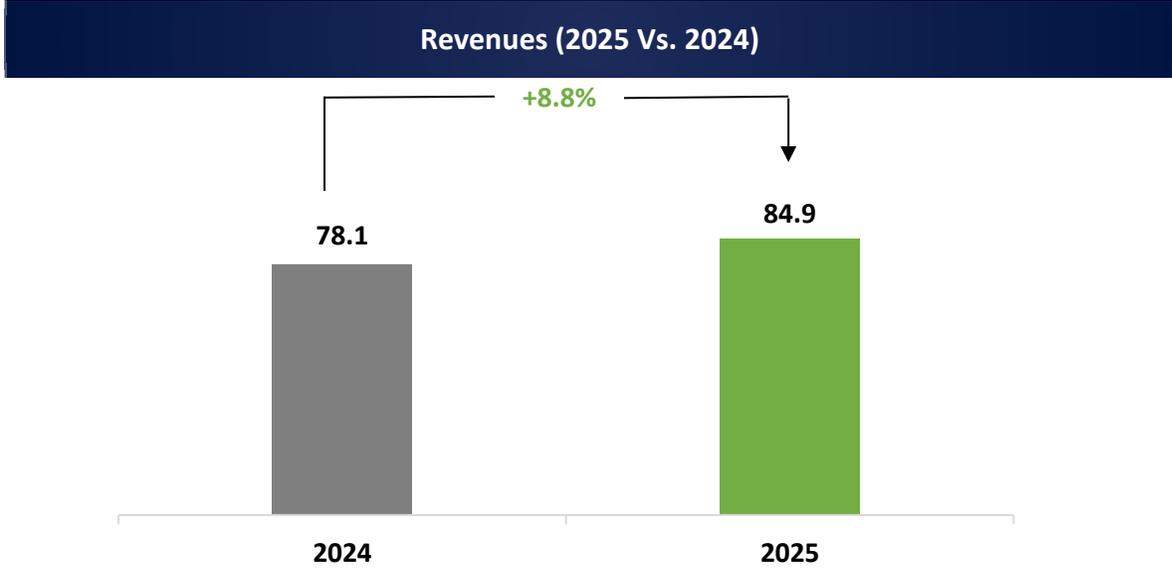
2025

**FINANCIAL  
PERFORMANCE**

# Key Highlights: Income Statement

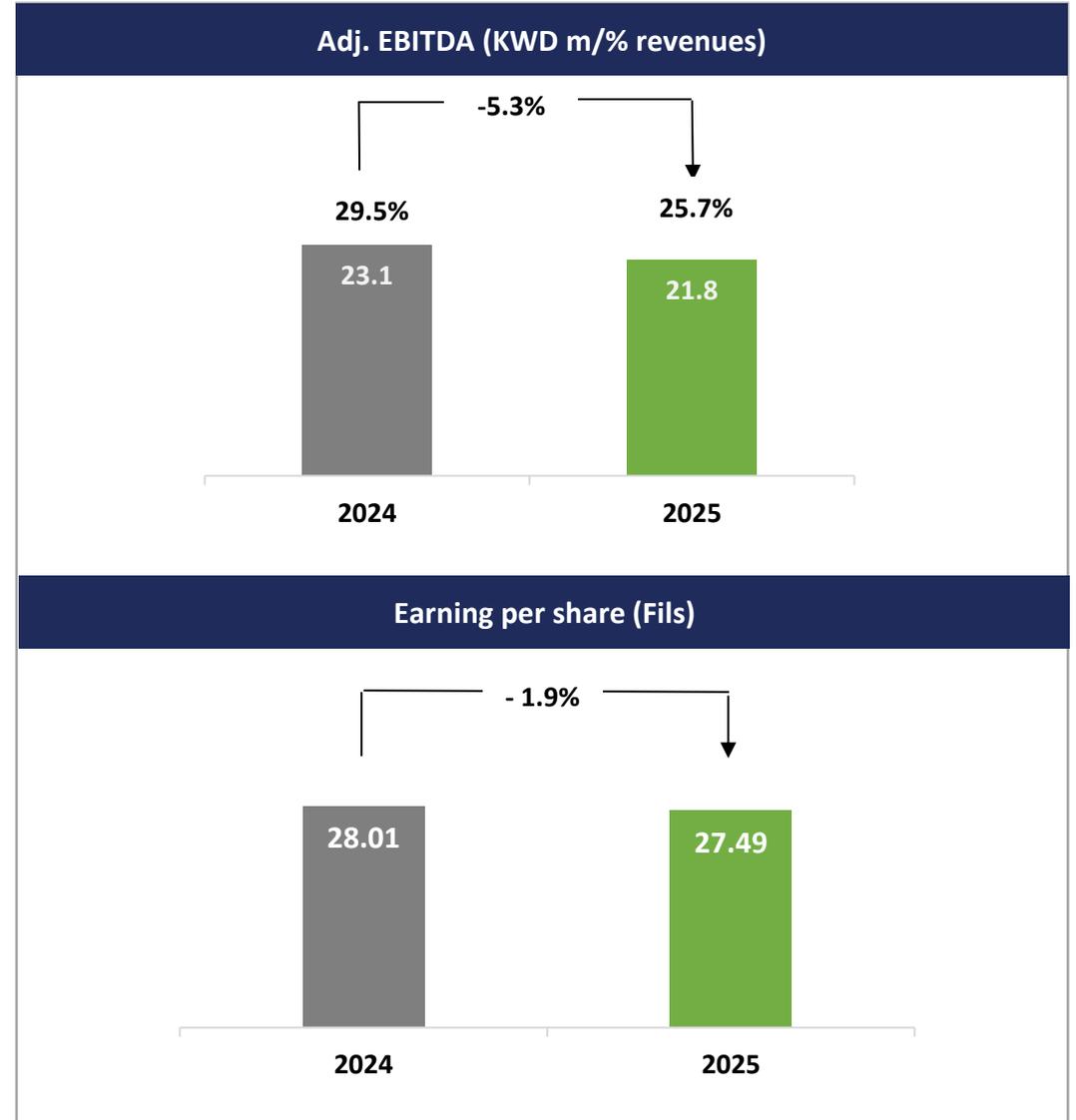
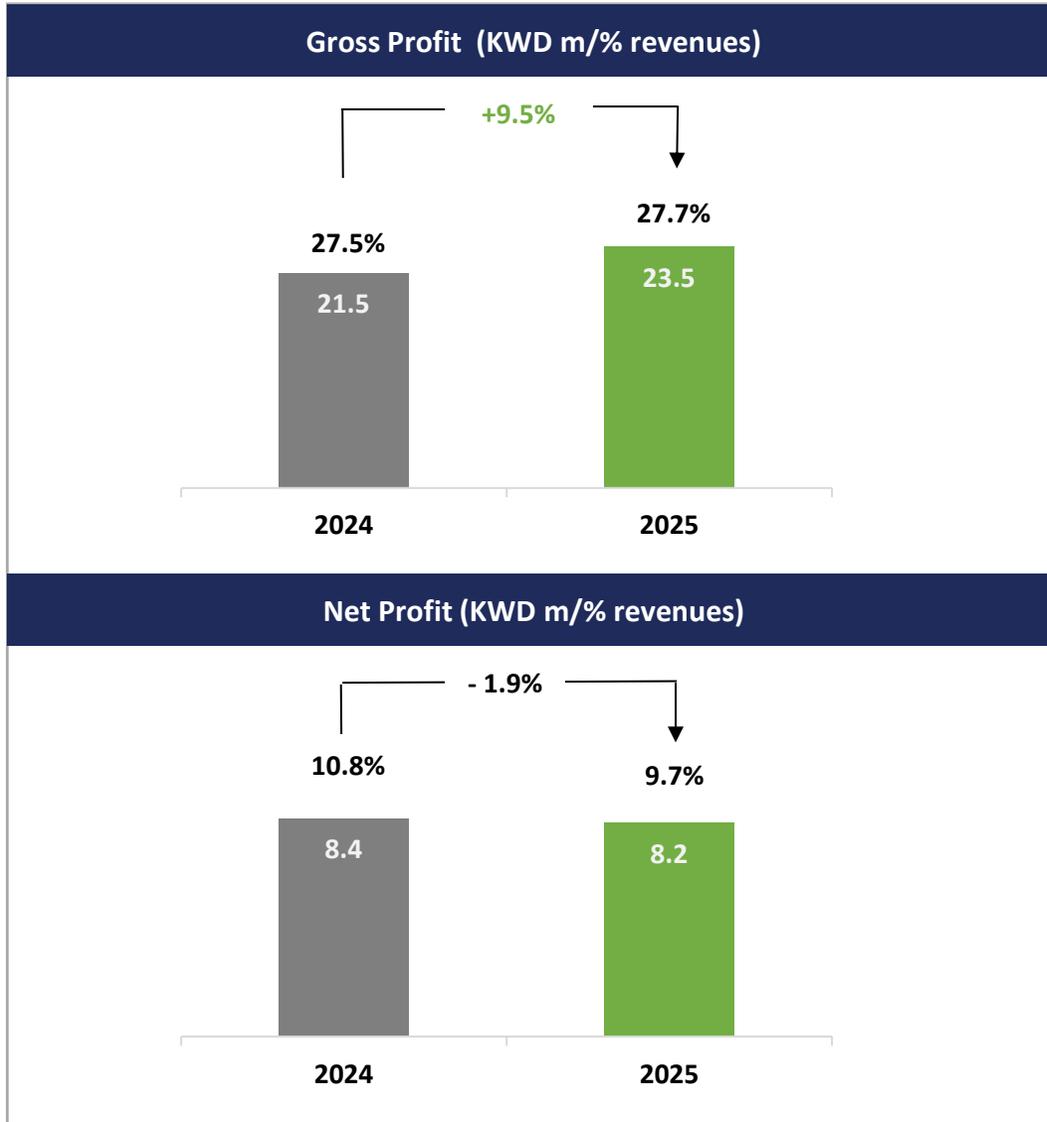
## Financial Performance – 2025

- Total revenue for 2025 increased by 8.8% compared to 2024, reaching KWD 84.9 million.
- The Human Resources segment generated approximately 89% of the total consolidated revenue, while The Real Estate segment contributed 11%.
- Earnings per Share (EPS) for 2025 declined by 1.9%, reaching 27.49 Fils
- The CAGR of 5.9% reflects a consistent growth in revenue, demonstrating the company's ability to expand its top line effectively over the past three years.



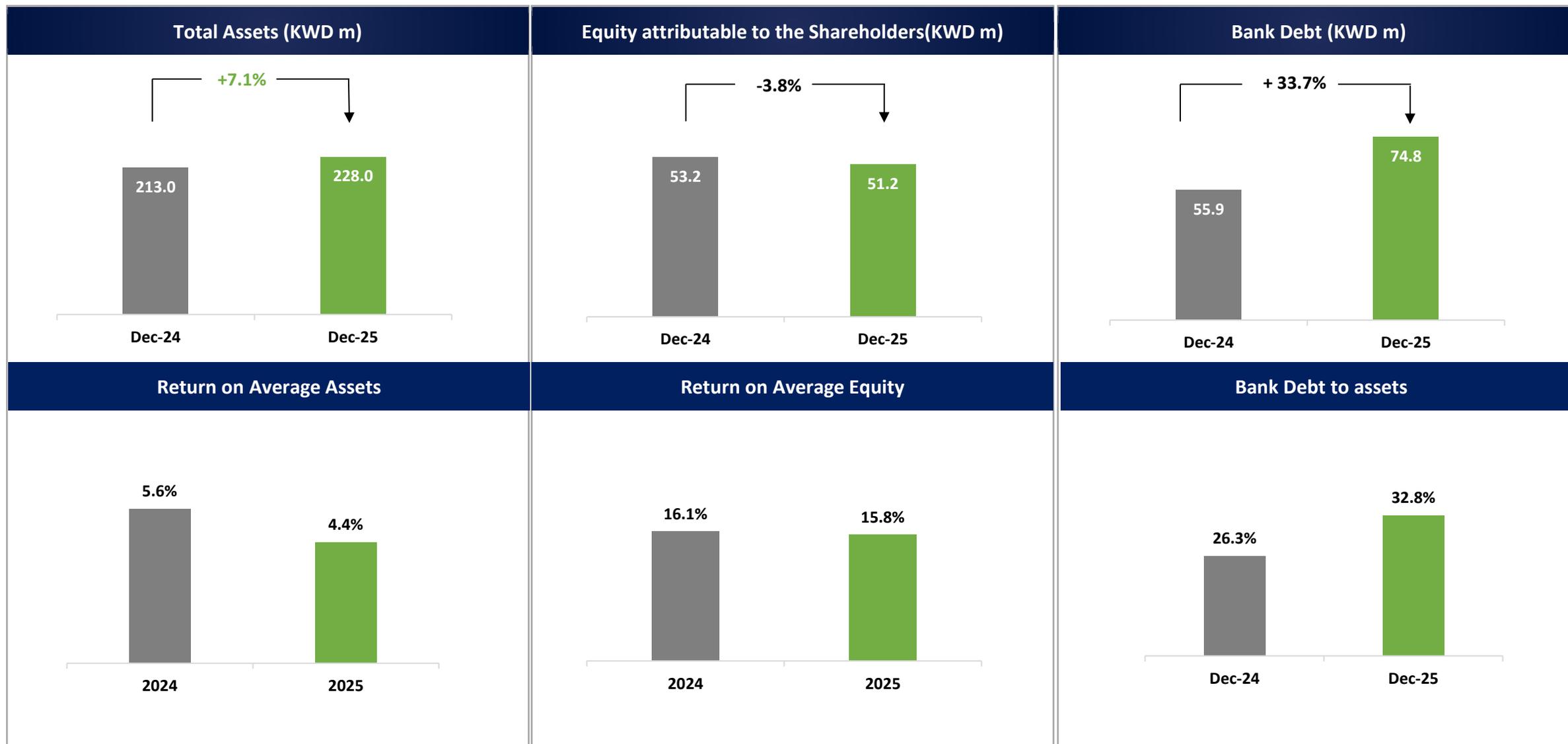
# Key Highlights: Income Statement

BEYOUTHOLDING



# Key Highlights: Balance Sheet

BEYOUTHOLDING



**BEYOUT HOLDING**

**2025  
RESULTS**

**25 MAR 2026**

**THANK YOU**

